

# State of New Hampshire Department of Health and Human Services

**REQUEST FOR PROPOSALS RFP-2020-DBH-01-PEERS** 

**FOR** 

**Peer Support Services** 

**February 15, 2019** 



# **TABLE OF CONTENTS**

1. II	NTRODUCTION	4
	Purpose and Overview	4
	Request for Proposal Terminology	4
	Contract Period	5
2. E	BACKGROUND AND REQUIRED SERVICES	6
	New Hampshire DHHS, Bureau of Mental Health Services	6
2.2.	· ·	6
3. S	STATEMENT OF WORK	8
3.1.	Covered Populations	8
3.2.		8
3.3.		11
3.4.		12
3.5.	NH Peer Voice	13
3.6.	Reporting and Deliverable Requirements  Quality Improvement	13 14
	Performance Measures	15
	Standard Compliance	15
	INANCE	18
	Financial Standards	18
	Funding Guidelines	18
5. P	PROPOSAL EVALUATION	19
	Technical Proposal	19
	Cost Proposal	19
	Evaluation Guidelines	19
	NH Peer Voice	19
6. P	PROPOSAL PROCESS	20
6.1.		20
	Procurement Timetable	20
	Letter of Intent	21
6.2.	·	21
6.3.		22
6.4. 6.5.	Proposal Submission Compliance	22 22
6.6.	Non-Collusion	22
6.7.	Collaborative Proposals	23
6.8.	Validity of Proposals	23
6.9.	· · · · · ·	23
	Proposal Withdrawal	23
6.11.	Public Disclosure	23
6.12.	Non-Commitment	24
	Liability	24
	Request for Additional Information or Materials	24
	Oral Presentations and Discussions	24
	Contract Negotiations and Unsuccessful Bidder Notice	24
	Scope of Award and Contract Award Notice	25
	Site Visits Protest of Intended Award	25
0.13.	FIGUREST OF INTERIORE AWAID	25

# **New Hampshire Department of Health and Human Services Peer Support Services**



6.20	. Contingency	25
7. F	PROPOSAL OUTLINE AND REQUIREMENTS	26
7.1.	Presentation and Identification	26
7.2.	Outline and Detail	27
8. N	MANDATORY BUSINESS SPECIFICATIONS	33
8.1.	Contract Terms, Conditions and Liquidated Damages, Forms	33
9. <i>A</i>	ADDITIONAL INFORMATION	34
9.1.	Appendix A – Exceptions to Terms and Conditions	34
9.2.	Appendix B – Contract Minimum Requirements	34
9.3.	Appendix C – CLAS Requirements	34
9.4.	Appendix D – Budget	34
9.5.	Appendix E – Personnel Sheet	34
9.6.	Appendix F – Contract Monitoring Provisions	34
9.7.	Appendix G – Geographic Regions	34
9.8.	Δnnendix H – Rule He-M 402	34



# 1. INTRODUCTION

# 1.1. Purpose and Overview

This Request for Proposals (RFP) is published to solicit proposals from Vendors for the provision of mental health peer support services that include, but are not limited to peer-run wellness and recovery services as well as community outreach and education for individuals who are at least eighteen (18) years of age with mental health or co-occurring mental health and substance use disorder challenges.

The Department is seeking Peer Support Agencies to deliver peer services in ten (10) regions as outlined in Appendix G, Geographic Regions, resulting in statewide coverage.

A Vendor may propose to provide services in more than one (1) region. However, the Department will select no more than one (1) Vendor per region.

Vendors must submit a separate proposal for each region they propose to serve.

# 1.2. Request for Proposal Terminology

Bidder – Organization submitting a proposal in response to the RFP

**BMHS** – Bureau of Mental Health Services

**Board of Directors** – The governing body of a nongovernmental Peer Support Agency as defined in He-M 402.03.

**Business Days** – Monday through Friday, excluding Saturday and Sunday.

**Culturally Competent** – Having attained the knowledge, skills, and attitudes necessary to provide effective supports, services, education and technical assistance to the populations in the region served by the Peer Support Agency as defined in He-M 402.02.

**DHHS** – Department of Health and Human Services

**Geographic Region** – A geographic area of cities and towns where peer support services are provided to the residents of certain communities as listed in Appendix G.

**Guests** – Any persons who are invited to visit the Peer Support Agency by a member, participant, or the Peer Support Agency.

**Management staff** – Staff who are responsible for supervising other staff and volunteers affiliated with the program as defined in He-M 402.02.

**Members** – Any peers who have made an informed decision to join, and agree to support the goals and objectives of, the Peer Support Agency as defined in He0M 402.02.

**Mental illness** – Mental illness is defined in RSA 135-C:2 X as: "a substantial impairment of emotional processes, or of the ability to exercise conscious control of one's actions, or of the ability to perceive reality or to reason, when the impairment is manifested by instances of extremely abnormal behavior or extremely faulty perceptions. It does not include impairment primarily caused by: (a) epilepsy; (b) intellectual disability; (c) continuous or non-continuous periods of intoxication caused by substances such as alcohol or drugs; or (d) dependence upon or addiction to any substance such as alcohol or drugs."



**Participants** – Peers, who are not members, who participates in any aspect of the Peer Support Agency's services as defined in He-M 402.02.

**Peer** – Any individual, eighteen (18) years of age or older, who self identifies as a recipient, as a former recipient, or as a significant risk of becoming a recipient of publically-funded mental health services. Peers self-identify their lived experience in recovery. Peers have common life experiences as the people they support. Their shared experience affords them the unique capacity to help those they serve reach their identified goals while promoting a sense of hope and belonging with their community.

**Peer Support Agency (PSA)** – An organization whose primary purpose is to provide culturally appropriate peer support to persons eighteen (18) year of age and older who have a mental illness. As defined in He-M 402.02

**Recovery** – Recovery, for a person with a mental illness, is the development of personal and social skills, beliefs and characters that support choice, increase quality of life, minimize or eliminate impairment, and decrease dependence on professional services as defined in He-M 402.02.

**Request for Proposals (RFP)** – A Request for Proposals means an invitation to submit a proposal to provide specified goods or services, where the particulars of the goods or services and the price are proposed by the vendor and, for proposals meeting or exceeding specifications, selection is according to identified criteria as provided by RSA 21-I:22-a and RSA 21-I:22-b.

**SAMHSA** – Substance Abuse and Mental Health Services Administration

**Serious Mental Illness (SMI)** – Refers to individuals whom the state defines as having either Serious Mental Illness (SMI) or Serious and Persistent Mental Illness (SPMI) pursuant to N.H. Revised Statutes Annotated (RSA) 135-C:2, XV. This is further outlined in He-M 401.05 and He-M 401.06.

SFY – State Fiscal Year, period July 1 through June 30

**SPMI** – Serious and Persistent Mental Illness

**Quarter or Quarterly** – The periods of July 1 through September 30, October 1 through December 31, January 1 through March 31, and April 1 through June 30.

**Vendor** - Contractor

#### 1.3. Contract Period

The Contract resulting from this RFP will be effective July 1, 2019 or upon the date of Governor & Executive Council approval, whichever is later through June 30, 2022.

The Department may extend contracted services for up to four (4) additional years, contingent upon satisfactory vendor performance, continued funding, and Governor and Executive Council approval.



# 2. BACKGROUND AND REQUIRED SERVICES

# 2.1. New Hampshire DHHS, Bureau of Mental Health Services

- 2.1.1. The Bureau of Mental Health Services (BMHS) is New Hampshire's single state mental health authority. BMHS seeks to promote full community inclusion for individuals age eighteen (18) or older with severe mental illness (SMI), severe and persistent mental illness (SPMI), and those who have co-occurring mental health and substance use disorders. The State places a high emphasis on supporting individuals in their community with a broad range of supports and services that reduce the need for inpatient care.
- 2.1.2. The Department values wellness and promotes the application of recovery principles and integration of sustainable peer support services throughout our system of care. BMHS envisions a system that includes peers in all sectors of healthcare because peers are strong role models who inspire hope and recovery.

# 2.2. Background

- 2.2.1. The Department seeks to establish contracts with Vendors who provide peer support services that encourage wellness and promote recovery principles and integration of peer support services through the system of care within the State of New Hampshire. Individuals with mental illness are encouraged to engage in these services to assist in improving their health and wellness, living a self-directed life, and reaching their full potential. This RFP solicits vendors to provide interventions uniquely suited to the peer role that are both located within the Peer Support Agency and in other community settings in order to fully integrate peer services throughout the continuum of care.
- 2.2.2. Community outreach and education is an important component of peer support services that is expected to be included in the service array. Services should not only be offered and provided at the designated Peer Support Agency location, but also within the community the agency serves, including, but not limited to: visiting individuals during hospital stays, inpatient stays, in their homes, and within the location they receive their mental health services. Proposals should seek to expand the reach of services to meet the needs specific to the geographic region identified in the proposal.
- 2.2.3. Peer support services facilitate resiliency, wellness, and recovery through shared understanding, respect, mutual support, and empowerment, and are a crucial component of NH's mental health delivery systems. According to SAMHSA, peer support has proven to be successful and has shown to divert individuals from psychiatric hospitalizations, increase the likelihood of employment, reduce suicidality, and lead to a better quality of life.
- 2.2.4. Peer support specialists are people who self-identify their lived experience in recovery from a mental illness or, in the case of family, their experience with a loved one's mental illness. Peer support specialists foster supportive interactions based on shared experiences and assist people to discover their potential. Their shared experience affords them the unique capacity to

# **New Hampshire Department of Health and Human Services Peer Support Services**



help those they serve reach their identified goals while promoting a sense of hope and belonging with their community. Peers promote hope and resilience, foster skills and insights, facilitate the development and use of recovery-based goals and care plans, encourage treatment engagement, and facilitate connections with natural supports. Peers can be trained to deliver conventional interventions such as case management, or even psychotherapy, or interventions uniquely suited to the peer role such as intentional peer support.

2.2.5. Recovery from mental disorders and/or substance use disorders is a process of change through which individuals improve their health and wellness, live a self-directed life, and strive to reach their full potential.



# 3. STATEMENT OF WORK

# 3.1. Covered Populations

Individuals who are at least eighteen (18) years of age who self-identify as a recipient, as a former recipient, or at significant risk of becoming a recipient of mental health services.

# 3.2. Scope of Services

- 3.2.1. The selected Vendor(s) must establish and maintain status as a Peer Support Agency by being incorporated with the Secretary of State's Office as a non-for-profit agency and having a plan for governance that meets the requirements outlined in He-M 402.03 (b).
- 3.2.2. The selected Vendor(s) must provide a physical location/building to provide peer support services a minimum of forty-four (44) hours each week that is in accordance with Appendix B, Exhibit C Section 15 and with the Life Safety requirements The physical location/building must be separate from the confines of a local mental health center, unless pre-approved by the Department.
- **Q1** Provide a description of the physical space to be used. Include specifics regarding proximity to public transportation and to other local services/amenities.
  - 3.2.3. The selected Vendor(s) must provide mental health peer support services to members and participants who are age eighteen (18) or older who self identify as a recipient, as a former recipient, or as a significant risk of becoming a recipient mental health services.
- **Q2** What is your experience with providing services to the covered populations?
  - 3.2.4. The selected Vendor(s) must provide service models with an array of peer support services that follow foundational principles of being recovery oriented, person centered, choice driven, relationship focus, and trauma informed and include, but are not limited to:
    - 3.2.4.1. Emotional support (Empathy and camaraderie).
    - 3.2.4.2. Informational (Connections to information and referrals to community resources that support health and wellness).
    - 3.2.4.3. Instrumental (Concrete supports such as housing or employment).
    - 3.2.4.4. Affiliation support (Connections to community supports, activities, and events).
  - 3.2.5. The selected Vendor(s) must promote recovery to the covered population including, but not limited to:
    - 3.2.5.1. Health which includes, but is not limited to addiction, whole-health/wellness, smoking cessation/status, hospitalization rates, suicide rates and satisfaction with health status.
    - 3.2.5.2. Home which includes, but is not limited to housing status and satisfaction with housing status.
    - 3.2.5.3. Purpose which includes, but is not limited to employment/school/volunteer status and supports and/or satisfaction with status



- 3.2.5.4. Community which includes, but is not limited to social inclusion and satisfaction with level of social inclusion.
- 3.2.6. The selected Vendor(s) must ensure individuals who deliver peer services provide services reflective of the following core competencies:
  - 3.2.6.1. Engage peers in collaborative and caring relationships.
  - 3.2.6.2. Provide support.
  - 3.2.6.3. Effectively share lived experience of recovery.
  - 3.2.6.4. Personalize peer support.
  - 3.2.6.5. Support recovery planning.
  - 3.2.6.6. Provide links to recourse, services, and support.
  - 3.2.6.7. Provide information about skills related to health, wellness, resiliency, and recovery.
  - 3.2.6.8. Help peers manage crises.
  - 3.2.6.9. Promote effective communication.
  - 3.2.6.10. Support collaboration and teamwork.
  - 3.2.6.11. Promote leadership and advocacy.
  - 3.2.6.12. Promote growth, development, and wellness.
  - 3.2.6.13. Support an understanding of co-occurring disorders.
- 3.2.7. The selected Vendor(s) must provide peer support services for peers and by peers as outlined in He-M 402 which include, but are not limited to:
  - 3.2.7.1. Providing interactions that include, but are not limited to shared experiences, acceptance, trust, respect, lived experience, and mutual support among members, participants, staff and volunteers.
  - 3.2.7.2. Providing face-to-face and telephone interactions with members of a Peer Support Agency or others who contact the agency during normal business hours defined as at least 8:00 am to 5:00 pm, Monday through Friday.
  - 3.2.7.3. Providing outreach by face-to-face or by telephone contact to peers who are unable to attend agency activities, who are psychiatrically hospitalized, and who meet membership criteria and are homeless.
  - 3.2.7.4. Promoting engagement in whole-health, wellness, and recovery activities to include smoking cessation support.
  - 3.2.7.5. Providing opportunities to learn wellness strategies to strengthen member's and participant's ability to attain and maintain their health and recovery from mental illness including, but not limited to referrals to needed mental health services and smoking cessation resources.
  - 3.2.7.6. Providing monthly newsletters published either electronically, in hard copy, or both, that include, but are not limited to a description of agency services, activities, and other community services; a list of social and recreational opportunities; a schedule of monthly



- educational events and presentations being provided; and other relevant topics that might be of interest to members and participants include member articles and contributions.
- 3.2.7.7. Providing employment education including, but not limited to:
  - 3.2.7.7.1. Information regarding obtaining and maintaining competitive employment which is any employment open to the general public and achieved during the quarter, even if employment is time limited.
  - 3.2.7.7.2. Referrals to community mental health centers employment programs.
  - 3.2.7.7.3. Employment related activities such as, but not limited to, resume writing, interviewing, or assistance with employment applications.
  - 3.2.7.7.4. Informing the members and general public about the peer supports and wellness services.
  - 3.2.7.7.5. Informing, educating, and collaborating with local human service providers and the general public about the stigma of mental illness, wellness and recovery.
- 3.2.8. Though not required, the selected Vendor(s) who provides peer support services in Subsection 3.2. may consider providing one (1) or more of the following services:
  - 3.2.8.1. A peer operated, Crisis Respite that provides early intervention for individuals (18) years of age and older who have a mental illness and are experiencing a crisis in the community. Crisis Respite must be available for peers to stay a maximum of seven (7) days per episode and programs must have at least one (1) staff person onsite 24 hours per day when participants are in the program.
  - 3.2.8.2. Peer-run step-down beds that consist of short-term, temporary housing intended for individuals who have been discharged from psychiatric hospitalization, when permanent housing is unavailable.
  - 3.2.8.3. Warmline Services that offers on-call telephone peer support services to members, participants, and others statewide.
  - 3.2.8.4. Transportation services to members and guests, as needed.
- Q3 Provide your plan for in-house services, including plans on implementing and operationalizing these services. In addition to providing your plan:
  - Name the geographic region or regions you propose to serve according to Appendix G, Geographic Regions. Provide the address (Street and City/Town) of the site(s) where you propose to provide peer support and wellness services.
  - Include a sample of one (1) month's schedule of activities and events.
  - Provide a detailed plan of what optional services you propose to offer, if any, including, but not limited to a description of the service(s), interventions, and supports you propose to offer to peers as well as the staffing and organizational structure needed to provide the service(s). If you do not propose to offer optional



services, state that.

- Include any waivers you're requesting. If none, state that you are not requesting any waivers.
- Q4 Provide your proposed plan for community-based services, including plans on implementing and operationalizing these services. Include any waivers that you're requesting.
  - 3.2.9. The selected Vendor(s) must provide community outreach, education, and engagement.
- **Q5** Provide your proposed community outreach, education, and engagement plan.
  - 3.2.10. The selected Vendor(s) must encourage and facilitate the process for peers to complete a membership application to join and support the activities and mission of the Peer Support Agency.
- Q6 Provide your proposed plan to engage individuals in becoming members of your agency, including any member specific benefits.
  - 3.2.11. The selected Vendor(s) must form partnerships with other agencies to ensure services are making a significant impact for individuals being served within the covered region. Significant impacts include, but are not limited to:
    - 3.2.11.1. Increasing hope for, and belief in, the possibility of recovery.
    - 3.2.11.2. Increasing choice regarding the services and supports available.
    - 3.2.11.3. Providing alternatives to, and reducing the use of, more restrictive and expensive services such as hospitalization.
    - 3.2.11.4. Increasing social connectedness.
    - 3.2.11.5. Increasing satisfaction with peer support services.
- Q7 How will you partner with other agencies in order to ensure services are making the greatest impact within your region? Provide a list of your partner agencies and describe your relationship with these agencies.
  - 3.2.12. The selected Vendor(s) may seek a waiver to an aspect or aspects of the New Hampshire rules and should outline what waivers will be requested in order to meet the need of services outlined above in Section 3.2, Scope of Services.
  - 3.2.13. The selected Vendor(s) must submit a grievance and appeals process for participants that includes, but is not limited to action steps on investigating a grievance for Department approval within thirty (30) days from the contract effective date.

# 3.3. Staffing

- 3.3.1. The selected Vendor(s) must comply with all staffing requirements as outlined in Appendix H, Rule He-M 402.
- 3.3.2. The selected Vendor(s) must employ an Executive Director who:
  - 3.3.2.1. Is appointed by the board of directors.
  - 3.3.2.2. Is employed by the Vendor and is supervised by the board of directors in accordance with the published job description and



competitive application process;

- 3.3.2.3. Meets all qualifications as outlined in He-M 402.07.
- 3.3.3. The selected Vendor(s) must verify and document that all staff and volunteers have appropriate training, education, experience, and orientation to fulfill the responsibilities of their respective positions including, but not limited to keeping up-to-date personnel and training records and documentation of all individuals meeting all training requirements as outlined in He-M 402.05.
- 3.3.4. The selected Vendor(s) must ensure all staff are trained regarding:
  - 3.3.4.1. Co-occurring disorders;
  - 3.3.4.2. Delivery of peer support services;
  - 3.3.4.3. Suicide prevention; and
  - 3.3.4.4. Ethics and boundaries.
- 3.3.5. The selected Vendor(s) must complete a Criminal Record Check, State Adult Protective Service Registry Check, and Division of Children Youth and Families Central Registry check for all peer support specialists, in accordance with RSA 106-B:14 and He-M 402.05.
- 3.3.6. The selected Vendor(s) must develop a Staffing Contingency Plan that outlines the process for replacement of personnel in the event of loss of key personnel or other personnel.
- 3.3.7. The selected Vendor(s) must agree to collaborate with other Peer Support Agencies or local community service providers to offer combined trainings in order to facilitate more efficient use of training funds and to increase the scope of trainings offered.
- **Q8** Provide your staffing and training plan. Include resumes for key personnel and an organizational chart.

#### 3.4. Participation in Statewide/Regional Meetings

- 3.4.1. The selected Vendor(s) must support the recruitment and training of individuals for serving on local, regional and state mental health policy, planning and advisory initiatives. This recruitment and training should support the participants' and members' development of leadership skills in order to increase their advocacy and voice within the peer support community.
- 3.4.2. The selected Vendor(s)' Executive Director, or designee, must attend the Department's monthly Peer Support Agency Directors' meeting that is held for the purpose of information exchange, support, and strengthening of the statewide Peer Support system.
- 3.4.3. The selected Vendor(s) must meet at least two (2) times per year, with other regional community support organizations that serve the same populations which may include, but are not limited to mental health centers, area homeless shelters, community action programs, and housing agencies. The purpose of these meetings is to collaborate and educate regarding services being provided at each organization and increase the



- strength of community-wide engagement in providing services.
- 3.4.4. The selected Vendor(s) must submit written documentation of the meetings reference in Subsection 3.4 to the Department.
- What are your goals for the Statewide/Regional meetings as listed in Subsection 3.4 and what other community support organizations will you collaborate with?

#### 3.5. NH Peer Voice

- 3.5.1. In an effort to support statewide collaboration and infrastructure development of peer services, one (1) selected Vendor will have a full time staff representative serve on the statewide peer support coalition, NH Peer Voice. This position will support NH Peer Voice by providing functions such as: administrative support, development, and management of meetings, tasks, events, grant writing, and collaboration with the Department.
- Q10 If you choose to provide NH Peer Voice coverage, what services would you provide for NH Peer Voice. Include how you will collaborate with other peer support services statewide and how that infrastructure will be developed. Include a resume for the full time staff person or a detailed job description if the position is vacant. (If you do not wish to provide this service, please include this question in your proposal and write N/A.)
- Q11 Please provide a separate budget for NH Peer Voice coverage. (If you do not wish to provide this service, please include this question in your proposal and write N/A.)

# 3.6. Reporting and Deliverable Requirements

- 3.6.1. The selected Vendor(s) must report to the Department by the 30th of the month following the quarter regarding:
  - 3.6.1.1. Compilation of program evaluation and surveys submitted in the past quarter.
  - 3.6.1.2. Quarterly peer support service deliverables as identified on templates provided by the department.
  - 3.6.1.3. Quarterly Revenue and Expenses by cost category and locations.
  - 3.6.1.4. Quarterly Capital Expenditure Report.
  - 3.6.1.5. The prior three (3) months of monthly interim Balance Sheet and Profit and Loss Statements including separate statements for related parties that are certified by an officer of the reporting entity to measure the agency's fiscal integrity.
- 3.6.2. The selected Vendor(s) must provide a report of aggregate, de-identified data regarding the outcomes of peer support services for members and participants on an annual basis to the Department using a Department-provided survey format for the following data points:
  - 3.6.2.1. Reduction in the use of inpatient and hospital care,
  - 3.6.2.2. Increase in social connectedness and engagement in the community,
  - 3.6.2.3. Increase in self-advocacy skills and independence,



- 3.6.2.4. Decrease in stigma within self and community,
- 3.6.2.5. Increase in empowerment, hope, and belief in recovery, and
- 3.6.2.6. Increase in engagement in treatment.
- Q12 How do you plan to support the outcomes listed in paragraph 3.6.2?
  - 3.6.3. The selected Vendor(s) must record and report any program closings, client incident reports, or significant program changes that would alter the scope of the contract and services provided, immediately, utilizing a Department-provided form.

# 3.7. Quality Improvement

- 3.7.1. The selected Vendor(s) must agree to quality assurance practices including, but not limited to:
  - 3.7.1.1. Ensuring the Department is provided with access to information that includes, but is not limited to:
    - 3.7.1.1.1 Data.
    - 3.7.1.1.2. Financial records.
    - 3.7.1.1.3. Scheduled access to Vendor work sites/locations/work spaces and associated facilities.
    - 3.7.1.1.4. Unannounced access to Vendor work sites/locations/work spaces and associated facilities.
    - 3.7.1.1.5. Scheduled phone access to Vendor principals and staff.
    - 3.7.1.1.6. Contract compliance requirements as identified in the OMC Circular A-133.
- 3.7.2. The selected Vendor(s) must perform monitoring and comprehensive quality assurance activities including, but not limited to:
  - 3.7.2.1. Conducting an annual member satisfaction survey provided by and as instructed by the Department;
  - 3.7.2.2. Administering evaluations and surveys of agency offered programs and activities;
  - 3.7.2.3. Reviewing personnel files for completeness; and
  - 3.7.2.4. Reviewing the complaint process.
- 3.7.3. The selected Vendor(s) must participate in quality service reviews based on a schedule provided by the Department. These reviews will be monitoring for contract and regulation compliance.
- 3.7.4. The selected Vendor(s) must respond to service-quality findings from the Department with a corrective action plan that will be monitored by the Department for compliance and completion.
- 3.7.5. If the vendor is found out of compliance with the contract during times outside of the quality services reviews, the selected Vendor(s) must provide a corrective action plan to the Department within thirty (30) days from the date the Department notifies the Vendor that they are not in compliance



with the contract.

- 3.7.6. The selected Vendor(s) must utilize results from the annual member satisfaction survey and the program-level evaluations and surveys to identify program strengths and areas of need of improvement and use this information to inform the development of annual internal quality improvement plans.
- Q13 What are your quality improvement initiatives and how do you plan to utilize satisfaction surveys and program evaluations to operationalize ongoing improvements?

#### 3.8. Performance Measures

- 3.8.1. The selected Vendor(s) must increase the unduplicated number of individuals being served by ten percent (10%) of the total served in the previous year, for each State Fiscal Year.
- **Q14** What is your baseline unduplicated number of individuals served and your plan to ensure the 10% increase in numbers served for each fiscal year?

# 3.9. Standard Compliance

3.9.1. The selected Vendor(s) must meet all information security and privacy requirements as set by the Department.

#### 3.9.2. Culturally and Linguistically Appropriate Standards

- 3.9.2.1. The New Hampshire Department of Health and Human Services (DHHS) is committed to reducing health disparities in New Hampshire. DHHS recognizes that culture and language can have a considerable impact on how individuals access and respond to health and human services. Culturally and linguistically diverse populations experience barriers in their efforts to access services. As a result, DHHS is strongly committed to providing culturally and linguistically competent programs and services for its clients, and as a means of ensuring access to quality care for all. As part of that commitment DHHS continuously strives to improve existing programs and services, and to bring them in line with current best practices.
- 3.9.2.2. DHHS requires all contractors and sub-recipients to provide culturally and linguistically appropriate programs and services in compliance with all applicable federal civil rights laws, which may include: Title VI of the Civil Rights Act of 1964, the Americans with Disabilities Act of 1990, the Age Discrimination Act of 1975, and the Rehabilitation Act of 1973. Collectively, these laws prohibit discrimination on the grounds of race, color, national origin, disability, age, sex, and religion.
- 3.9.2.3. There are numerous resources available to help recipients increase their ability to meet the needs of culturally, racially and linguistically diverse clients. Some of the main information sources are listed in the Bidder's Reference Guide for Completing the Culturally and Linguistically Appropriate Services Section of the RFP, and, in the Vendor/RFP section of the DHHS website.



- 3.9.2.4. A key Title VI guidance is the National Standards for Culturally and Linguistically Appropriate Services in Health Care (CLAS Standards), developed by the U.S. Department of Health and Human Services in 2000. The CLAS Standards provide specific steps that organizations may take to make their services more culturally and linguistically appropriate. The enhanced CLAS standards, released in 2013, promote effective communication not only with persons with Limited English Proficiency, but also with persons who have other communication needs. The enhanced Standards provide a framework for organizations to best serve the nation's increasingly diverse communities.
- 3.9.2.5. Bidders are expected to consider the need for language services for individuals with Limited English Proficiency as well as other communication needs, served or likely to be encountered in the eligible service population, both in developing their budgets and in conducting their programs and activities.
- 3.9.2.6. Successful applicants will be:
  - 3.9.2.6.1. Required to submit a detailed description of the language assistance services they will provide to LEP persons to ensure meaningful access to their programs and/or services, within 10 days of the date the contract is approved by Governor and Council;
  - 3.9.2.6.2. Monitored on their Federal civil rights compliance using the Federal Civil Rights Compliance Checklist, which can be found in the Vendor/RFP section of the DHHS website.
- 3.9.2.7. The guidance that accompanies Title VI of the Civil Rights Act of 1964 requires recipients to take reasonable steps to ensure meaningful access to their programs and services by persons with Limited English Proficiency (LEP persons). The extent of an organization's obligation to provide LEP services is based on an individualized assessment involving the balancing of four factors:
  - 3.9.2.7.1. The number or proportion of LEP persons served or likely to be encountered in the population that is eligible for the program or services (this includes minor children served by the program who have LEP parent(s) or guardian(s) in need of language assistance);
  - 3.9.2.7.2. The frequency with which LEP individuals come in contact with the program, activity or service;
  - 3.9.2.7.3. The importance or impact of the contact upon the lives of the person(s) served by the program, activity or service:
  - 3.9.2.7.4. The resources available to the organization to provide language assistance.
- 3.9.2.8. Bidders are required to complete the TWO (2) steps listed in the Appendix C to this RFP, as part of their Proposal.



Completion of these two items is required not only because the provision of language and/or communication assistance is a longstanding requirement under the Federal civil rights laws, but also because consideration of all the required factors will help inform Bidders' program design, which in turn, will allow Bidders to put forth the best possible Proposal.

3.9.2.9. For guidance on completing the two steps in Appendix C, please refer to Bidder's Reference Guide for Completing the Culturally and Linguistically Appropriate Services Addendum of the RFP, which is posted on the DHHS website.

http://www.dhhs.nh.gov/business/forms.htm

# 3.9.3. **Contract Monitoring Provisions**

- 3.9.3.1. All Bidders must complete Appendix F Contract Monitoring Provisions.
- 3.9.3.2. The Department will determine if enhanced monitoring is necessary for any selected Vendor(s).



# 4. FINANCE

#### 4.1. Financial Standards

- 4.1.1. This project is funded with general and federal funds. Funding for the resulting contract is contingent upon meeting the requirements in the Catalog of Federal Domestic Assistance (CFDA) # 93.958, U.S. Department of Health and Human Services, the Substance Abuse and Mental Health Services Administration, Community Mental Health Services Block Grant.
- 4.1.2. The total reimbursement for the Department shall not exceed the agreed upon contract price. When the contract price limitation is reached the program shall continue to operate at full capacity at no charge to the Department for the duration of the contract period.
- 4.1.3. Funding may not be used to replace funding for a program already funded from another source.
- 4.1.4. Funded Vendors must keep records of their activities related to Department programs and services.
- 4.1.5. Vendors must ensure that funds requested are appropriate based on fixed costs and the number of unduplicated individuals served.
- Q1 Cost-Q1 Indicate the number of unduplicated individuals you expect to serve per State Fiscal Year for both mandatory and any optional services being provided. Provide a justification for your expectation of number served.
- **Q2 Cost-Q2** Provide the costs associated with staffing mandatory and optional services through the Peer Support Agency.

#### 4.2. Funding Guidelines

- 4.2.1. Funding will be available to be awarded to multiple vendors, with one (1) Vendor being selected per Region.
- 4.2.2. Vendors must incorporate costs for optional services and NH Peer Voice, if applicable, into their Cost Proposal along with the funding request for mandatory services.
- 4.2.3. Funding levels will be determined at the sole discretion of the Department based upon the following criteria:
  - 4.2.3.1. Vendor's total score in Section 5, Proposal Evaluation.
  - 4.2.3.2. The amount of funds available.
  - 4.2.3.3. The number of unduplicated individuals to be served.
- 4.2.4. In the event there is insufficient funding to award the full amount proposed by a vendor or if the Department determines that the amount requested is not in alignment with the services being provided and the number of individuals served, the Department reserves the right to award a lesser amount, or to award to the next highest ranking vendor if the higher scoring vendor under consideration is not agreeable to an award less than it applied for.



# 5. PROPOSAL EVALUATION

# 5.1. Technical Proposal

5.1.1.	Physical Space Description (Q1)	25 Points	
5.1.2.	Experience with Covered Population (Q2)	30 Points	
5.1.3.	In-House Services (Q3)	25 Points	
5.1.4.	Community-Based Services (Q4)	40 Points	
5.1.5.	Outreach and Engagement (Q5)	30 Points	
5.1.6.	Increasing Membership (Q6)	30 Points	
5.1.7.	Partnerships (Q7)	25 Points	
5.1.8.	Staffing (Q8)	25 Points	
5.1.9.	Statewide/Regional Meetings (Q9)	20 Points	
5.1.10.	Outcomes (Q12)	50 Points	
5.1.11.	Quality Improvement (Q13)	30 Points	
5.1.12.	Membership/individuals served? (Q14)	25 Points	
Total Technical Proposal Points Available 355 Po			

# 5.2. Cost Proposal

5.2.1. Projected cost for individuals served (Q1 – Cost and Q2 - Cost)

50 Points

5.2.2. Budget (Appendix D) & Budget Narrative 50Points
5.2.3. Program Staff List (Appendix E) 45 Points

Total Cost Proposal Points Available 145 Points

Maximum Possible Score for Main Proposal 500 Points

#### 5.3. Evaluation Guidelines

- 5.3.1. Vendors must submit a separate proposal for each region to which they are applying.
- 5.3.2. All proposals received for each region will be scored.
- 5.3.3. The Department intends to award one contract per region to the highest scoring vendor for that region.

#### 5.4. NH Peer Voice

5.4.1. NH Peer Voice (Q10, Q11)

25 Points

5.4.2. **NOTE:** NH Peer Voice answers will be scored **independently** from the rest of the proposal. Of the vendors selected to provide mandatory and optional Peer Support services, only one (1) vendor will be selected to provide NH Peer Voice for the State of New Hampshire.



# 6. PROPOSAL PROCESS

#### 6.1. Contact Information – Sole Point of Contact

The sole point of contact, the Procurement Coordinator, relative to the bid or bidding process for this RFP, from the RFP issue date until the selection of a Bidder, and approval of the resulting contract by the Governor and Executive Council is:

State of New Hampshire

Department of Health and Human Services

Ami Carvotta

**Contracts Specialist** 

**Brown Building** 

129 Pleasant St.

Concord, New Hampshire 03301

Email: ami.carvotta@dhhs.nh.gov

Phone: 603-271-9285

Other personnel are NOT authorized to discuss this RFP with Bidders before the proposal submission deadline. Contact regarding this RFP with any other State personnel could result in disqualification. The State will not be held responsible for oral responses to Bidders regardless of the source.

#### 6.2. Procurement Timetable

Procurement Timetable

<u>Floculement Timetable</u>		
(All times are according to Eastern Time. DHHS reserves the right to modify these dates at its sole discretion.)		
Item	Action	Date
1.	Release RFP	February 15, 2019
2.	Letter of Intent Submission Deadline [OPTIONAL]	February 22, 2019
3.	Vendors' Conference date [OPTIONAL]	March 1, 2019
		1:00 PM to
		2:00 PM
4.	RFP Questions Submission Deadline	March 8, 2019
5.	DHHS Response to Questions Published	March 13, 2019
6.	Proposal Submission Deadline	March 28, 2019
		<u>2:00 PM</u>



#### 6.1. Letter of Intent

- 6.1.1. A Letter of Intent to submit a Proposal in response to this RFP is optional and must be received by the date and time identified in Section 6.2: Procurement Timetable.
- 6.1.2. Receipt of the Letter of Intent by DHHS will be required in order to receive any correspondence regarding this RFP, any RFP amendments, in the event such are produced, or any further materials on this project, including electronic files containing tables required for response to this RFP, any addenda, corrections, schedule modifications, or notifications regarding any informational meetings for Bidders, or responses to comments or questions.
- 6.1.3. The Letter of Intent may be transmitted by e-mail to the Procurement Coordinator identified in Section 6.1, but must be followed by delivery of a paper copy within two (2) business days to the Procurement Coordinator identified in Section 6.1.
- 6.1.4. The potential Bidder is responsible for successful e-mail transmission. DHHS will provide confirmation of receipt of the Letter of Intent if the name and e-mail address or fax number of the person to receive such confirmation is provided by the Bidder.
- 6.1.5. The Letter of Intent must include the name, telephone number, mailing address and e-mail address of the Bidder's designated contact to which DHHS will direct RFP related correspondence.

#### 6.2. Vendors' Questions and Answers

# 6.2.1. Vendors' Questions

- 6.2.1.1. All questions about this RFP, including but not limited to requests for clarification, additional information or any changes to the RFP must be made in writing, citing the RFP page number and part or subpart, and submitted to the Procurement Coordinator identified in Section 6.1.
- 6.2.1.2. DHHS may consolidate or paraphrase questions for efficiency and clarity. Questions that are not understood will not be answered. Statements that are not questions will not receive a response.
- 6.2.1.3. The questions may be submitted by fax or e-mail; however, DHHS assumes no liability for assuring accurate and complete fax and e-mail transmissions.
- 6.2.1.4. Questions must be received by DHHS by the deadline given in Section 6.2, Procurement Timetable.

# 6.2.2. Vendors' Conferences

- 6.2.2.1. The Vendors' Conference will be held on the date specified in Section 6.2, Procurement Timetable, in the Auditorium in the Brown Building, 129 Pleasant Street, Concord, New Hampshire. The conference will serve as an opportunity for Bidders to ask specific questions of State staff concerning the technical requirements of the RFP.
- 6.2.2.2. Attendance at the Vendors' Conference is not mandatory but is



highly recommended. Contact the Procurement Coordinator specified in Section 6.1 to register for the Vendors' Conference.

6.2.2.3. The Vendors' Conference is not open to the public. Vendors, good faith potential vendors and their representatives interested in attending the Vendors' Conference are encouraged to contact the Procurement Coordinator specified in Section 6.1 <u>to preregister for the Vendors' Conference</u>. However, same-day registration is allowed. All attendees will be required to register and disclose their affiliation.

#### 6.2.3. DHHS Answers

DHHS intends to issue responses to properly submitted questions by the deadline specified in Section 6.2, Procurement Timetable. Oral answers given in the Bidders Conferences are non-binding. Written answers to questions asked will be posted on the DHHS public website (http://www.dhhs.nh.gov/business/rfp/index.htm). Vendors will be sent an email (to the contact identified in accepted Letters of Intent) that the Questions and Answers have been posted on the DHHS public website. This date may be subject to change at DHHS discretion.

#### 6.3. RFP Amendment

DHHS reserves the right to amend this RFP, as it deems appropriate prior to the Proposal Submission Deadline on its own initiative or in response to issues raised through Bidder questions. In the event of an amendment to the RFP, DHHS, at its sole discretion, may extend the Proposal Submission Deadline. Bidders who submitted a Letter of Intent will receive notification of the amendment, and the amended language will be posted on the DHHS Internet site.

# 6.4. Proposal Submission

- 6.4.1. Proposals submitted in response to this RFP must be received no later than the time and date specified in Section 6.2, Procurement Timetable. Proposals must be addressed for delivery to the Procurement Coordinator specified in Section 6.1, and marked with **RFP-2020-DBH-01-PEERS**.
- 6.4.2. Late submissions will not be accepted and will remain unopened. Disqualified submissions will be discarded if not re-claimed by the bidding Bidder by the time the contract is awarded. Delivery of the Proposals shall be at the Bidder's expense. The time of receipt shall be considered when a Proposal has been officially documented by DHHS, in accordance with its established policies, as having been received at the location designated above. The State accepts no responsibility for mislabeled mail. Any and all damage that may occur due to shipping shall be the Bidder's responsibility.

#### 6.5. Compliance

Bidders must be in compliance with applicable federal and state laws, rules and regulations, and applicable policies and procedures adopted by the Department of Health and Human Services currently in effect, and as they may be adopted or amended during the contract period.

## 6.6. Non-Collusion

The Bidder's required signature on the Transmittal Cover Letter for a Proposal submitted in



response to this RFP guarantees that the prices, terms and conditions, and services quoted have been established without collusion with other Bidders and without effort to preclude DHHS from obtaining the best possible competitive proposal.

# 6.7. Collaborative Proposals

Proposals must be submitted by one organization. Any collaborating organization must be designated as subcontractor subject to the terms of Exhibit C Special Provisions (see Appendix B: Contract Minimum Requirements).

# 6.8. Validity of Proposals

Proposals submitted in response to this RFP must be valid for two hundred forty (240) days following the Technical and Cost Proposal Submission Deadline specified in Section 6.2, Procurement Timetable or until the effective date of any resulting contract, whichever is later. This period may be extended by mutual written agreement between the Bidder and DHHS.

# 6.9. Property of Department

All material property submitted and received in response to this RFP will become the property of DHHS and will not be returned to the Bidder. DHHS reserves the right to use any information presented in any Proposal provided that its use does not violate any copyrights or other provisions of law.

# 6.10. Proposal Withdrawal

Prior to the Technical and Cost Proposal Submission Deadline specified in Section 6.2, Procurement Timetable, a submitted Letter of Intent or Proposal may be withdrawn by submitting a written request for its withdrawal to the Procurement Coordinator specified in Section 6.1.

#### 6.11. Public Disclosure

- 6.11.1. The content of a bidder's Proposal must remain confidential until the Governor and Executive Council have approved a contract as a result of this RFP. A Bidder's disclosure or distribution of the contents of its Proposal, other than to the State, will be grounds for disqualification at the State's sole discretion.
- 6.11.2. The content of each Bidder's Proposal, and addenda thereto, will become public information once the Governor and Executive Council have approved a contract. Any information submitted as part of a bid in response to this RFP may be subject to public disclosure under RSA 91-A. In addition, in accordance with RSA 9-F:1, any contract entered into as a result of this RFP will be made accessible to the public online via the website Transparent NH (www.nh.gov/transparentnh/). Accordingly, business financial information and proprietary information such as trade secrets, business and financials models and forecasts, and proprietary formulas may be exempt from public disclosure under RSA 91-A:5, IV.
- 6.11.3. Insofar as a Bidder seeks to maintain the confidentiality of its confidential commercial, financial or personnel information, the Bidder must clearly identify in writing the information it claims to be confidential and explain the reasons such information should be considered confidential. This should be done by separate letter identifying by page number and proposal section



number the specific information the Bidder claims to be exempt from public disclosure pursuant to RSA 91-A:5.

6.11.4. Each Bidder acknowledges that DHHS is subject to the Right-to-Know Law New Hampshire RSA Chapter 91-A. DHHS shall maintain the confidentiality of the identified confidential information insofar as it is consistent with applicable laws or regulations, including but not limited to New Hampshire RSA Chapter 91-A. In the event DHHS receives a request for the information identified by a Bidder as confidential, DHHS shall notify the Bidder and specify the date DHHS intends to release the requested information. Any effort to prohibit or enjoin the release of the information shall be the Bidder's responsibility and at the Bidder's sole expense. If the Bidder fails to obtain a court order enjoining the disclosure, DHHS may release the information on the date DHHS specified in its notice to the Bidder without incurring any liability to the Bidder.

## 6.12. Non-Commitment

Notwithstanding any other provision of this RFP, this RFP does not commit DHHS to award a contract. DHHS reserves the right to reject any and all Proposals or any portions thereof, at any time and to cancel this RFP and to solicit new Proposals under a new bid process.

# 6.13. Liability

By submitting a Letter of Intent to submit a Proposal in response to this RFP, a Bidder agrees that in no event shall the State be either responsible for or held liable for any costs incurred by a Bidder in the preparation or submittal of or otherwise in connection with a Proposal, or for work performed prior to the Effective Date of a resulting contract.

# 6.14. Request for Additional Information or Materials

During the period from the Technical and Cost Proposal Submission Deadline, specified in Section 6.2, Procurement Timeline, to the date of Contractor selection, DHHS may request of any Bidder additional information or materials needed to clarify information presented in the Proposal. Such a request will be issued in writing and will not provide a Bidder with an opportunity to change, extend, or otherwise amend its Proposal in intent or substance. Key personnel shall be available for interviews.

## 6.15. Oral Presentations and Discussions

DHHS reserves the right to require some or all Bidders to make oral presentations of their Proposal. Any and all costs associated with an oral presentation shall be borne entirely by the Bidder. Bidders may be requested to provide demonstrations of any proposed automated systems. Such a request will be in writing and will not provide a Bidder with an opportunity to change, extend, or otherwise amend its proposal in intent or substance.

# 6.16. Contract Negotiations and Unsuccessful Bidder Notice

- 6.16.1. If a Bidder(s) is selected, the State will notify the Successful Bidder(s) in writing of their selection and the State's desire to enter into contract negotiations. Until the State successfully completes negotiations with the selected Bidder(s), all submitted Proposals remain eligible for selection by the State. In the event contract negotiations are unsuccessful with the selected Bidder(s), the evaluation team may recommend another Bidder(s).
- 6.16.2. In order to protect the integrity of the bidding process, notwithstanding RSA



91-A:4, no information shall be available to the public, or to the members of the general court or its staff, concerning specific responses to requests for bids (RFBs), requests for proposals (RFPs), requests for applications (RFAs), or similar requests for submission for the purpose of procuring goods or services or awarding contracts from the time the request is made public until the closing date for responses except that information specifically allowed by RSA 21-G:37.

# 6.17. Scope of Award and Contract Award Notice

- 6.17.1. DHHS reserves the right to award a service, part of a service, group of services, or total Proposal and to reject any and all Proposals in whole or in part. The notice of the intended contract award will be sent by certified mail or overnight mail to the selected Bidder. A contract award is contingent on approval by the Governor and Executive Council.
- 6.17.2. If a contract is awarded, the Bidder must obtain written consent from the State before any public announcement or news release is issued pertaining to any contract award.

#### 6.18. Site Visits

The Department may, at its sole discretion, at any time prior to contract award, conduct a site visit at the bidder's location or at any other location deemed appropriate by the Department, in order to determine the bidder's capacity to satisfy the terms of this RFP/RFB/RFA. The Department may also require the bidder to produce additional documents, records, or materials relevant to determining the bidder's capacity to satisfy the terms of this RFP/RFB/RFA. Any and all costs associated with any site visit or requests for documents shall be borne entirely by the bidder.

#### 6.19. Protest of Intended Award

Any challenge of an award made or otherwise related to this RFP shall be governed by RSA 21-G:37, and the procedures and terms of this RFP. The procedure set forth in RSA 21-G:37, IV, shall be the sole remedy available to challenge any award resulting from this RFP. In the event that any legal action is brought challenging this RFP and selection process, outside of the review process identified in RSA 21-G:37,IV, and in the event that the State of New Hampshire prevails, the challenger agrees to pay all expenses of such action, including attorney's fees and costs at all stages of litigation.

# 6.20. Contingency

Aspects of the award may be contingent upon changes to State or federal laws and regulations.



# 7. PROPOSAL OUTLINE AND REQUIREMENTS

#### 7.1. Presentation and Identification

#### 7.1.1. **Overview**

- 7.1.1.1. Bidders are expected to examine all documentation and other requirements. Failure to observe the terms and conditions in completion of the Proposal are at the Bidder's risk and may, at the discretion of the State, result in disgualification.
- 7.1.1.2. Proposals must conform to all instructions, conditions, and requirements included in the RFP.
- 7.1.1.3. Acceptable Proposals must offer all services identified in Section 3

   Statement of Work, unless an allowance for partial scope is specifically described in Section 3, and agree to the contract conditions specified throughout the RFP.
- 7.1.1.4. Proposals should be received by the Technical and Cost Proposal Submission Deadline specified in Section 6.2, Procurement Timetable, and delivered, under sealed cover, to the Procurement Coordinator specified in Section 6.1.
- 7.1.1.5. Fax or email copies will not be accepted.
- 7.1.1.6. Bidders shall submit a Technical Proposal and a Cost Proposal.

#### 7.1.2. Presentation

- 7.1.2.1. Original copies of Technical and Cost Proposals in separate three-ring binders.
- 7.1.2.2. Copies in a bound format (for example wire bound, coil bound, saddle stitch, perfect bound etc. at minimum stapled) NOTE: loose Proposals will not be accepted.
- 7.1.2.3. Major sections of the Proposal separated by tabs.
- 7.1.2.4. Standard eight and one-half by eleven inch  $(8 \frac{1}{2})^n \times 11^n$  white paper.
- 7.1.2.5. Font size of 10 or larger.

# 7.1.3. **Technical Proposal**

- 7.1.3.1. Original in 3-ring binder marked as "Original."
- 7.1.3.2. Front cover labeled with:
  - 7.1.3.2.1. Name of company / organization;
  - 7.1.3.2.2. RFP#; and
  - 7.1.3.2.3. Technical Proposal.
- 7.1.3.3. The original Transmittal Letter (described in Section 7.2.2.1) must be the first page of the Technical Proposal and marked as "Original."
- 7.1.3.4. Five (5) copies in bound format marked as "Copy."



- 7.1.3.5. One (1) electronic copy (divided into folders that correspond to and are labeled the same as the hard copies) on a Memory Card/Thumb Drive.
  - 7.1.3.5.1. **NOTE:** In the event of any discrepancy between the copies, the hard copy marked "Original" will control.
  - 7.1.3.5.2. If you do not object, include a Word version of your proposal narrative on the electronic copy.

# 7.1.4. **Cost Proposal**

- 7.1.4.1. Original in 3-ring binder marked as "Original."
- 7.1.4.2. Front cover labeled with:
  - 7.1.4.2.1. Name of company / organization;
  - 7.1.4.2.2. RFP#; and
  - 7.1.4.2.3. Cost Proposal.
- 7.1.4.3. A copy of the Transmittal Letter marked as "Copy" as the first page of the Cost Proposal.
- 7.1.4.4. Five (5) copies in bound format marked as "Copy."
- 7.1.4.5. One (1) electronic copy (divided into folders that correspond to and are labeled the same as the hard copies). NOTE: In the event of any discrepancy between the copies, the hard copy marked "Original" will control.

#### 7.2. Outline and Detail

#### 7.2.1. **Proposal Contents – Outline**

Each Proposal shall contain the following, in the order described in this section. Each of these components must be separate from the others and uniquely identified with labeled tabs.

#### 7.2.2. Technical Proposal Contents – Detail

- 7.2.2.1. **Transmittal Cover Letter.** The Transmittal Cover Letter must be:
  - 7.2.2.1.1. On the Bidding company's letterhead;
  - 7.2.2.1.2. Signed by an individual who is authorized to bind the Bidding Company to all statements, including services and prices contained in the Proposal; and
  - 7.2.2.1.3. Contain the following:
    - 7.2.2.1.3.1. Identify the submitting organization;
    - 7.2.2.1.3.2. Identify the name, title, mailing address, telephone number and email address of the person authorized by the organization to contractually obligate the organization;
    - 7.2.2.1.3.3. Identify the name, title, mailing address, telephone number and email address of the fiscal agent of the organization;



- 7.2.2.1.3.4. Identify the name, title, telephone number, and e-mail address of the person who will serve as the Bidder's representative for all matters relating to the RFP;
- 7.2.2.1.3.5. Acknowledge that the Bidder has read this RFP, understands it, and agrees to be bound by its requirements;
- 7.2.2.1.3.6. Explicitly state acceptance of terms, conditions, and general instructions stated in Section 8 Mandatory Business Specifications, Contract Terms and Conditions:
- 7.2.2.1.3.7. Confirm that Appendix A Exceptions to Terms and Conditions is included in the proposal;
- 7.2.2.1.3.8. Explicitly state that the Bidder's submitted Proposal is valid for a minimum of two hundred forty (240) days from the Technical and Cost Proposal Submission Deadline specified in Section 6.2;
- 7.2.2.1.3.9. Date Proposal was submitted; and
- 7.2.2.1.3.10. Signature of authorized person.

#### 7.2.2.2. Table of Contents

The required elements of the Proposal shall be numbered sequentially and represented in the Table of Contents.

- 7.2.2.3. **Executive Summary**. The Bidder shall submit an executive summary to:
  - 7.2.2.3.1. Provide DHHS with an overview of the Bidder's organization and what is intended to be provided by the Bidder;
  - 7.2.2.3.2. Demonstrate the Bidder's understanding of the services requested in this RFP and any problems anticipated in accomplishing the work;
  - 7.2.2.3.3. Show the Bidder's overall design of the project in response to achieving the deliverables as defined in this RFP; and
  - 7.2.2.3.4. Specifically demonstrate the Bidder's familiarity with the project elements, its solutions to the problems presented and knowledge of the requested services.

# 7.2.2.4. Proposal Narrative, Project Approach, and Technical Response

7.2.2.4.1. The Bidder must answer all questions and must include all items requested for the Proposal to be considered. The Bidder must address every section of Section 3 Statement of Work, even though certain sections may



not be scored.

- 7.2.2.4.2. Responses must be in the same sequence and format as listed in Section 3 Statement of Work and must, at a minimum, cite the relevant section, subsection, and paragraph number, as appropriate.
- 7.2.2.4.3. Include a Word version of your proposal narrative in the electronic copy submitted.

# 7.2.2.5. **Description of Organization**

- 7.2.2.5.1. Bidders must include in their Proposal a summary of their company's organization, management and history and how the organization's experience demonstrates the ability to meet the needs of requirements in this RFP. At a minimum, respond to:
  - 7.2.2.5.1.1. General company overview;
  - 7.2.2.5.1.2. Ownership and subsidiaries;
  - 7.2.2.5.1.3. Company background and primary lines of business;
  - 7.2.2.5.1.4. Number of employees;
  - 7.2.2.5.1.5. Headquarters and Satellite Locations;
  - 7.2.2.5.1.6. Current project commitments;
  - 7.2.2.5.1.7. Major government and private sector clients; and
  - 7.2.2.5.1.8. Mission Statement.
- 7.2.2.5.2. This section must include information on:
  - 7.2.2.5.2.1. The programs and activities of the organization;
  - 7.2.2.5.2.2. The number of people served; and
  - 7.2.2.5.2.3. Programmatic accomplishments.
- 7.2.2.5.3. And also include:
  - 7.2.2.5.3.1. Reasons why the organization is capable of effectively completing the services outlined in the RFP; and
  - 7.2.2.5.3.2. All strengths that are considered an asset to the program.
- 7.2.2.5.4. The Bidder should demonstrate:
  - 7.2.2.5.4.1. The length, depth, and applicability of all prior experience in providing the requested services;
  - 7.2.2.5.4.2. The skill and experience of staff and the length, depth and applicability of all prior experience in providing the requested services.

#### 7.2.2.6. Bidder's References



The Proposal must include relevant information about at least three (3) similar or related contracts or subcontracts awarded to the Bidder. Particular emphasis should be placed on previous contractual experience with government agencies. DHHS reserves the right to contact any reference so identified. The information must contain the following:

- 7.2.2.6.1. Name, address, telephone number, and website of the customer:
- 7.2.2.6.2. A description of the work performed under each contract;
- 7.2.2.6.3. A description of the nature of the relationship between the Bidder and the customer;
- 7.2.2.6.4. Name, telephone number, and e-mail address of the person whom DHHS can contact as a reference; and
- 7.2.2.6.5. Dates of performance.

# 7.2.2.7. Staffing and Resumes

Each Bidder shall submit an organizational chart and a staffing plan for the program. For persons currently on staff with the Bidder, the Bidder shall provide names, title, qualifications and resumes. For staff to be hired, the Bidder shall describe the hiring process and the qualifications for the position and the job description. The State reserves the right to accept or reject dedicated staff individuals.

# 7.2.2.8. Subcontractor Letters of Commitment (if applicable)

If subcontractors are part of this proposal, signed letters of commitment from the subcontractor are required as part of the RFP. The Bidder shall be solely responsible for meeting all requirements and terms and conditions specified in this RFP, its Proposal, and any resulting contract, regardless of whether it proposes to use any subcontractors. The Bidder and any subcontractors shall commit to the entire contract period stated within the RFP, unless a change of subcontractors is specifically agreed to by the State. The State reserves the right to approve or reject subcontractors for this project and to require the Bidder to replace subcontractors found to be unacceptable.

## 7.2.2.9. License, Certificates and Permits as Required

This includes: a Certificate of Good Standing or assurance of obtaining registration with the New Hampshire Office of the Secretary of State. Required licenses or permits to provide services as described in Section 3 of this RFP.

# 7.2.2.10. Affiliations – Conflict of Interest

The Bidder must include a statement regarding any and all affiliations that might result in a conflict of interest. Explain the relationship and how the affiliation would not represent a conflict of interest.

#### 7.2.2.11. Required Attachments

The following are required statements that must be included with the Proposal. The Bidder must complete the correlating forms found in the RFP Appendices and submit them as the "Required Attachments" section of the Proposal.



- 7.2.2.11.1. Bidders Information and Declarations: Exceptions to Terms and Conditions, Appendix A.
- 7.2.2.11.2. CLAS Requirements, Appendix C.
- 7.2.2.11.3. Contract Monitoring Provisions, Appendix F, pages 3 and 4.

## 7.2.3. Cost Proposal Contents – Detail

#### 7.2.3.1. **Cost Bid Requirements**

Cost proposals may be adjusted based on the final negotiations of the scope of work. See Section 4, Finance for specific requirements.

#### 7.2.3.2. Statement of Bidder's Financial Condition

- 7.2.3.2.1. The organization's financial solvency will be evaluated. The Bidder's ability to demonstrate adequate financial resources for performance of the contract or the ability to obtain such resources as required during performance under this contract will be considered.
- 7.2.3.2.2. Each Bidder must submit audited financial statements for the four (4) most recently completed fiscal years that demonstrate the Bidder's organization is in sound financial condition. Statements must include a report by an independent auditor that expresses an unqualified or qualified opinion as to whether the accompanying financial statements are presented fairly in accordance with generally accepted accounting principles. A disclaimer of opinion, an adverse opinion, a special report, a review report, or a compilation report will be grounds for rejection of the proposal.
- 7.2.3.2.3. Complete financial statements must include the following:
  - 7.2.3.2.3.1. Opinion of Certified Public Accountant
  - 7.2.3.2.3.2. Balance Sheet
  - 7.2.3.2.3.3. Income Statement
  - 7.2.3.2.3.4. Statement of Cash Flow
  - 7.2.3.2.3.5. Statement of Stockholder's Equity of Fund Balance
  - 7.2.3.2.3.6. Complete Financial Notes
  - 7.2.3.2.3.7. Consolidating and Supplemental Financial Schedules
- 7.2.3.2.4. A Bidder, which is part of a consolidated financial statement, may file the audited consolidated financial statements if it includes the consolidating schedules as supplemental information. A Bidder, which is part of a consolidated financial statement, but whose certified



consolidated financial statements do not contain the consolidating schedules as supplemental information, shall, in addition to the audited consolidated financial statements, file unaudited financial statements for the Bidder alone accompanied by a certificate of authenticity signed by an officer of the corporation, partner, or owner under penalty of unsworn falsification which attests that the financial statements are correct in all material respects.

- 7.2.3.2.5. If a bidder is not otherwise required by either state or federal statute to obtain a certification of audit of its financial statements, and thereby elects not to obtain such certification of audit, the bidder shall submit as part of its proposal:
  - 7.2.3.2.5.1. Uncertified financial statements; and
  - 7.2.3.2.5.2. A certificate of authenticity which attests that the financial statements are correct in all material respects and is signed by an officer of the corporation, partner, or owner under penalty of unsworn falsification.

# 7.2.3.3. Required Attachments

The following are required statements that must be included with the Proposal. The Bidder must complete the correlating forms found in the RFP Appendices and submit them as the "Required Attachments" section of the Proposal.

- 7.2.3.3.1. Budget, Appendix D
- 7.2.3.3.2. Budget Narrative
- 7.2.3.3.3. Personnel Sheet, Appendix E



# 8. MANDATORY BUSINESS SPECIFICATIONS

# 8.1. Contract Terms, Conditions and Liquidated Damages, Forms

#### 8.1.1. Contract Terms and Conditions

The State of New Hampshire sample contract is attached; Bidder shall agree to contractual requirements as set forth in the Appendix B Sample Contract.

# 8.1.2. Liquidated Damages

- 8.1.2.1. The State intends to negotiate with the awarded vendor to include liquidated damages in the Contract in the event any deliverables are not met.
- 8.1.2.2. The Department and the Contractor agree that the actual damages that the Department will sustain in the event the Vendor fails to maintain the required performance standards throughout the life of the contract will be uncertain in amount and difficult and impracticable to determine. The Contractor acknowledges and agrees that any failure to achieve required performance levels by the Contractor will more than likely substantially delay and disrupt the Department's operations. Therefore, the parties agree that liquidated damages shall be determined as part of the contract specifications.
- 8.1.2.3. Assessment of liquidated damages shall be in addition to, and not in lieu of, such other remedies as may be available to the Department. Except and to the extent expressly provided herein, the Department shall be entitled to recover liquidated damages applicable to any given incident.
- 8.1.2.4. The Department will determine compliance and assessment of liquidated damages as often as it deems reasonable necessary to ensure required performance standards are met. Amounts due the State as liquidated damages may be deducted by the State from any fees payable to the Contractor and any amount outstanding over and above the amounts deducted from the invoice will be promptly tendered by check from the Contractor to the State.



# 9. ADDITIONAL INFORMATION

- 9.1. Appendix A Exceptions to Terms and Conditions
- 9.2. Appendix B Contract Minimum Requirements
- 9.3. Appendix C CLAS Requirements
- 9.4. Appendix D Budget
- 9.5. Appendix E Personnel Sheet
- 9.6. Appendix F Contract Monitoring Provisions
- 9.7. Appendix G Geographic Regions
- 9.8. Appendix H Rule He-M 402

#### **APPENDIX A**

#### **EXCEPTIONS TO TERMS AND CONDITIONS**

A Responder shall be presumed to be in agreement with the terms and conditions of the RFP unless the Responder takes specific exception to one or more of the conditions on this form.

RESPONDERS ARE CAUTIONED THAT BY TAKING ANY EXCEPTION THEY MAY BE MATERIALLY DEVIATING FROM THE RFP SPECIFICATIONS. IF A RESPONDER MATERIALLY DEVIATES FROM A RFP SPECIFICATION, ITS PROPOSAL MAY BE REJECTED.

A material deviation is an exception to a specification which 1) affords the Responder taking the exception a competitive advantage over other Responders, or 2) gives the State something significantly different than the State requested.

**INSTRUCTIONS:** Responders must explicitly list all exceptions to State of NH minimum terms and conditions. Reference the actual number of the State's term and condition and Exhibit number for which an exception(s) is being taken. If no exceptions exist, state "NONE" specifically on the form below. Whether or not exceptions are taken, the Responder must sign and date this form and submit it as part of their Proposal. (*Add additional pages if necessary*.)

Responder Name:		
Term & Condition Number/Provision	Explanation of Exception	
qualification, all term	I acknowledge that the above named Ress and conditions stated in this RFP Sectionate Terms and Conditions except those conditions	on 8- Mandatory Business
Signature	 Title	 Date

# DO NOT RETURN REFERENCE FOR APPENDIX A ONLY

# SAMPLE CONTRACT **APPENDIX B**

FORM NUMBER P-37 (version 5/8/15)

Subject:

Notice: This agreement and all of its attachments shall become public upon submission to Governor and Executive Council for approval. Any information that is private, confidential or proprietary must be clearly identified to the agency and agreed to in writing prior to signing the contract.

#### **AGREEMENT**

The State of New Hampshire and the Contractor hereby mutually agree as follows:

#### **GENERAL PROVISIONS**

#### IDENTIFICATION

1.1 State Agency Name		1.2 State Agency Address	
1.3 Contractor Name		1.4 Contractor Address	
1.5 Contractor Phone Number	1.6 Account Number	1.7 Completion Date	1.8 Price Limitation
1.9 Contracting Officer for State Agency		1.10 State Agency Telephone Number	
1.11 Contractor Signature		1.12 Name and Title of Contractor Signatory	
1.13 Acknowledgement: State of , County of  On , before the undersigned officer, personally appeared the person identified in block 1.12, or satisfactorily proven to be the person whose name is signed in block 1.11, and acknowledged that s/he executed this document in the capacity indicated in block 1.12.  1.13.1 Signature of Notary Public or Justice of the Peace			
[Seal] 1.13.2 Name and Title of Notary or Justice of the Peace			
1.14 State Agency Signature	Date:	1.15 Name and Title of State Agency Signatory	
1.16 Approval by the N.H. Dep	partment of Administration, Divisi	on of Personnel (if applicable)	
Ву:		Director, On:	
1.17 Approval by the Attorney	Approval by the Attorney General (Form, Substance and Execution) (if applicable)		
Ву:		On:	
1.18 Approval by the Governo	Approval by the Governor and Executive Council (if applicable)		
Ву:		On:	

#### APPENDIX B

**2.** EMPLOYMENT OF CONTRACTOR/SERVICES TO BE PERFORMED. The State of New Hampshire, acting through the agency identified in block 1.1 ("State"), engages contractor identified in block 1.3 ("Contractor") to perform, and the Contractor shall perform, the work or sale of goods, or both, identified and more particularly described in the attached EXHIBIT A which is incorporated herein by reference ("Services").

#### 3. EFFECTIVE DATE/COMPLETION OF SERVICES.

3.1 Notwithstanding any provision of this Agreement to the contrary, and subject to the approval of the Governor and Executive Council of the State of New Hampshire, if applicable, this Agreement, and all obligations of the parties hereunder, shall become effective on the date the Governor and Executive Council approve this Agreement as indicated in block 1.18, unless no such approval is required, in which case the Agreement shall become effective on the date the Agreement is signed by the State Agency as shown in block 1.14 ("Effective Date").

3.2 If the Contractor commences the Services prior to the Effective Date, all Services performed by the Contractor prior to the Effective Date shall be performed at the sole risk of the Contractor, and in the event that this Agreement does not become effective, the State shall have no liability to the Contractor, including without limitation, any obligation to pay the Contractor for any costs incurred or Services performed. Contractor must complete all Services by the Completion Date specified in block 1.7.

#### 4. CONDITIONAL NATURE OF AGREEMENT.

Notwithstanding any provision of this Agreement to the contrary, all obligations of the State hereunder, including, without limitation, the continuance of payments hereunder, are contingent upon the availability and continued appropriation of funds, and in no event shall the State be liable for any payments hereunder in excess of such available appropriated funds. In the event of a reduction or termination of appropriated funds, the State shall have the right to withhold payment until such funds become available, if ever, and shall have the right to terminate this Agreement immediately upon giving the Contractor notice of such termination. The State shall not be required to transfer funds from any other account to the Account identified in block 1.6 in the event funds in that Account are reduced or unavailable.

### 5. CONTRACT PRICE/PRICE LIMITATION/PAYMENT.

5.1 The contract price, method of payment, and terms of payment are identified and more particularly described in EXHIBIT B which is incorporated herein by reference.
5.2 The payment by the State of the contract price shall be the only and the complete reimbursement to the Contractor for all expenses, of whatever nature incurred by the Contractor in the performance hereof, and shall be the only and the complete compensation to the Contractor for the Services. The State shall have no liability to the Contractor other than the contract price.

5.3 The State reserves the right to offset from any amounts otherwise payable to the Contractor under this Agreement those liquidated amounts required or permitted by N.H. RSA 80:7 through RSA 80:7-c or any other provision of law. 5.4 Notwithstanding any provision in this Agreement to the contrary, and notwithstanding unexpected circumstances, in no event shall the total of all payments authorized, or actually made hereunder, exceed the Price Limitation set forth in block 1.8.

## 6. COMPLIANCE BY CONTRACTOR WITH LAWS AND REGULATIONS/ EQUAL EMPLOYMENT OPPORTUNITY.

6.1 In connection with the performance of the Services, the Contractor shall comply with all statutes, laws, regulations, and orders of federal, state, county or municipal authorities which impose any obligation or duty upon the Contractor, including, but not limited to, civil rights and equal opportunity laws. This may include the requirement to utilize auxiliary aids and services to ensure that persons with communication disabilities, including vision, hearing and speech, can communicate with, receive information from, and convey information to the Contractor. In addition, the Contractor shall comply with all applicable copyright laws. 6.2 During the term of this Agreement, the Contractor shall not discriminate against employees or applicants for employment because of race, color, religion, creed, age, sex, handicap, sexual orientation, or national origin and will take affirmative action to prevent such discrimination. 6.3 If this Agreement is funded in any part by monies of the United States, the Contractor shall comply with all the provisions of Executive Order No. 11246 ("Equal Employment Opportunity"), as supplemented by the regulations of the United States Department of Labor (41 C.F.R. Part 60), and with any rules, regulations and guidelines as the State of New Hampshire or the United States issue to implement these regulations. The Contractor further agrees to permit the State or United States access to any of the Contractor's books, records and accounts for the purpose of ascertaining compliance with all rules, regulations and orders, and the covenants, terms and conditions of this Agreement.

#### 7. PERSONNEL.

7.1 The Contractor shall at its own expense provide all personnel necessary to perform the Services. The Contractor warrants that all personnel engaged in the Services shall be qualified to perform the Services, and shall be properly licensed and otherwise authorized to do so under all applicable laws.

7.2 Unless otherwise authorized in writing, during the term of this Agreement, and for a period of six (6) months after the Completion Date in block 1.7, the Contractor shall not hire, and shall not permit any subcontractor or other person, firm or corporation with whom it is engaged in a combined effort to perform the Services to hire, any person who is a State employee or official, who is materially involved in the procurement, administration or performance of this

#### SAMPLE CONTRACT

#### REFERENCE FOR APPENDIX A ONLY

APPENDIX B

Agreement. This provision shall survive termination of this Agreement.

7.3 The Contracting Officer specified in block 1.9, or his or her successor, shall be the State's representative. In the event of any dispute concerning the interpretation of this Agreement, the Contracting Officer's decision shall be final for the State.

#### 8. EVENT OF DEFAULT/REMEDIES.

- 8.1 Any one or more of the following acts or omissions of the Contractor shall constitute an event of default hereunder ("Event of Default"):
- 8.1.1 failure to perform the Services satisfactorily or on schedule:
- 8.1.2 failure to submit any report required hereunder; and/or 8.1.3 failure to perform any other covenant, term or condition of this Agreement.
- 8.2 Upon the occurrence of any Event of Default, the State may take any one, or more, or all, of the following actions:
  8.2.1 give the Contractor a written notice specifying the Event of Default and requiring it to be remedied within, in the absence of a greater or lesser specification of time, thirty (30) days from the date of the notice; and if the Event of Default is not timely remedied, terminate this Agreement, effective two (2) days after giving the Contractor notice of termination;
  8.2.2 give the Contractor a written notice specifying the Event of Default and suspending all payments to be made under this Agreement and ordering that the portion of the contract price which would otherwise accrue to the Contractor during the period from the date of such notice until such time as the State determines that the Contractor has cured the Event of Default shall never be paid to the Contractor;
- 8.2.3 set off against any other obligations the State may owe to the Contractor any damages the State suffers by reason of any Event of Default; and/or
- 8.2.4 treat the Agreement as breached and pursue any of its remedies at law or in equity, or both.

### 9. DATA/ACCESS/CONFIDENTIALITY/PRESERVATION.

- 9.1 As used in this Agreement, the word "data" shall mean all information and things developed or obtained during the performance of, or acquired or developed by reason of, this Agreement, including, but not limited to, all studies, reports, files, formulae, surveys, maps, charts, sound recordings, video recordings, pictorial reproductions, drawings, analyses, graphic representations, computer programs, computer printouts, notes, letters, memoranda, papers, and documents, all whether finished or unfinished.
- 9.2 All data and any property which has been received from the State or purchased with funds provided for that purpose under this Agreement, shall be the property of the State, and shall be returned to the State upon demand or upon termination of this Agreement for any reason.
- 9.3 Confidentiality of data shall be governed by N.H. RSA chapter 91-A or other existing law. Disclosure of data requires prior written approval of the State.

10. TERMINATION. In the event of an early termination of this Agreement for any reason other than the completion of the Services, the Contractor shall deliver to the Contracting Officer, not later than fifteen (15) days after the date of termination, a report ("Termination Report") describing in detail all Services performed, and the contract price earned, to and including the date of termination. The form, subject matter, content, and number of copies of the Termination Report shall be identical to those of any Final Report described in the attached EXHIBIT A.

#### 11. CONTRACTOR'S RELATION TO THE STATE. In

the performance of this Agreement the Contractor is in all respects an independent contractor, and is neither an agent nor an employee of the State. Neither the Contractor nor any of its officers, employees, agents or members shall have authority to bind the State or receive any benefits, workers' compensation or other emoluments provided by the State to its employees.

#### 12. ASSIGNMENT/DELEGATION/SUBCONTRACTS.

The Contractor shall not assign, or otherwise transfer any interest in this Agreement without the prior written notice and consent of the State. None of the Services shall be subcontracted by the Contractor without the prior written notice and consent of the State.

13. INDEMNIFICATION. The Contractor shall defend, indemnify and hold harmless the State, its officers and employees, from and against any and all losses suffered by the State, its officers and employees, and any and all claims, liabilities or penalties asserted against the State, its officers and employees, by or on behalf of any person, on account of, based or resulting from, arising out of (or which may be claimed to arise out of) the acts or omissions of the Contractor. Notwithstanding the foregoing, nothing herein contained shall be deemed to constitute a waiver of the sovereign immunity of the State, which immunity is hereby reserved to the State. This covenant in paragraph 13 shall survive the termination of this Agreement.

#### 14. INSURANCE.

- 14.1 The Contractor shall, at its sole expense, obtain and maintain in force, and shall require any subcontractor or assignee to obtain and maintain in force, the following insurance:
- 14.1.1 comprehensive general liability insurance against all claims of bodily injury, death or property damage, in amounts of not less than \$1,000,000per occurrence and \$2,000,000 aggregate; and
- 14.1.2 special cause of loss coverage form covering all property subject to subparagraph 9.2 herein, in an amount not less than 80% of the whole replacement value of the property. 14.2 The policies described in subparagraph 14.1 herein shall be on policy forms and endorsements approved for use in the State of New Hampshire by the N.H. Department of Insurance, and issued by insurers licensed in the State of New Hampshire.

Page 3 of 4

Contractor Initials _	
Date	

#### SAMPLE CONTRACT

#### REFERENCE FOR APPENDIX A ONLY

#### APPENDIX B

14.3 The Contractor shall furnish to the Contracting Officer identified in block 1.9, or his or her successor, a certificate(s) of insurance for all insurance required under this Agreement. Contractor shall also furnish to the Contracting Officer identified in block 1.9, or his or her successor, certificate(s) of insurance for all renewal(s) of insurance required under this Agreement no later than thirty (30) days prior to the expiration date of each of the insurance policies. The certificate(s) of insurance and any renewals thereof shall be attached and are incorporated herein by reference. Each certificate(s) of insurance shall contain a clause requiring the insurer to provide the Contracting Officer identified in block 1.9, or his or her successor, no less than thirty (30) days prior written notice of cancellation or modification of the policy.

#### 15. WORKERS' COMPENSATION.

- 15.1 By signing this agreement, the Contractor agrees, certifies and warrants that the Contractor is in compliance with or exempt from, the requirements of N.H. RSA chapter 281-A ("Workers' Compensation").
- 15.2 To the extent the Contractor is subject to the requirements of N.H. RSA chapter 281-A, Contractor shall maintain, and require any subcontractor or assignee to secure and maintain, payment of Workers' Compensation in connection with activities which the person proposes to undertake pursuant to this Agreement. Contractor shall furnish the Contracting Officer identified in block 1.9, or his or her successor, proof of Workers' Compensation in the manner described in N.H. RSA chapter 281-A and any applicable renewal(s) thereof, which shall be attached and are incorporated herein by reference. The State shall not be responsible for payment of any Workers' Compensation premiums or for any other claim or benefit for Contractor, or any subcontractor or employee of Contractor, which might arise under applicable State of New Hampshire Workers' Compensation laws in connection with the performance of the Services under this Agreement.
- **16. WAIVER OF BREACH.** No failure by the State to enforce any provisions hereof after any Event of Default shall be deemed a waiver of its rights with regard to that Event of Default, or any subsequent Event of Default. No express failure to enforce any Event of Default shall be deemed a waiver of the right of the State to enforce each and all of the provisions hereof upon any further or other Event of Default on the part of the Contractor.
- **17. NOTICE.** Any notice by a party hereto to the other party shall be deemed to have been duly delivered or given at the time of mailing by certified mail, postage prepaid, in a United States Post Office addressed to the parties at the addresses given in blocks 1.2 and 1.4, herein.
- **18. AMENDMENT.** This Agreement may be amended, waived or discharged only by an instrument in writing signed by the parties hereto and only after approval of such amendment, waiver or discharge by the Governor and Executive Council of the State of New Hampshire unless no

such approval is required under the circumstances pursuant to State law, rule or policy.

#### 19. CONSTRUCTION OF AGREEMENT AND TERMS.

This Agreement shall be construed in accordance with the laws of the State of New Hampshire, and is binding upon and inures to the benefit of the parties and their respective successors and assigns. The wording used in this Agreement is the wording chosen by the parties to express their mutual intent, and no rule of construction shall be applied against or in favor of any party.

- **20. THIRD PARTIES.** The parties hereto do not intend to benefit any third parties and this Agreement shall not be construed to confer any such benefit.
- **21. HEADINGS**. The headings throughout the Agreement are for reference purposes only, and the words contained therein shall in no way be held to explain, modify, amplify or aid in the interpretation, construction or meaning of the provisions of this Agreement.
- **22. SPECIAL PROVISIONS.** Additional provisions set forth in the attached EXHIBIT C are incorporated herein by reference.
- **23. SEVERABILITY.** In the event any of the provisions of this Agreement are held by a court of competent jurisdiction to be contrary to any state or federal law, the remaining provisions of this Agreement will remain in full force and effect.
- **24. ENTIRE AGREEMENT.** This Agreement, which may be executed in a number of counterparts, each of which shall be deemed an original, constitutes the entire Agreement and understanding between the parties, and supersedes all prior Agreements and understandings relating hereto.

Contractor Initials
Date

New Hampshire Department of Health and Human Services

Exhibit C



#### **SPECIAL PROVISIONS**

Contractors Obligations: The Contractor covenants and agrees that all funds received by the Contractor under the Contract shall be used only as payment to the Contractor for services provided to eligible individuals and, in the furtherance of the aforesaid covenants, the Contractor hereby covenants and agrees as follows:

- Compliance with Federal and State Laws: If the Contractor is permitted to determine the eligibility
  of individuals such eligibility determination shall be made in accordance with applicable federal and
  state laws, regulations, orders, guidelines, policies and procedures.
- 2. **Time and Manner of Determination:** Eligibility determinations shall be made on forms provided by the Department for that purpose and shall be made and remade at such times as are prescribed by the Department.
- 3. **Documentation:** In addition to the determination forms required by the Department, the Contractor shall maintain a data file on each recipient of services hereunder, which file shall include all information necessary to support an eligibility determination and such other information as the Department requests. The Contractor shall furnish the Department with all forms and documentation regarding eligibility determinations that the Department may request or require.
- 4. **Fair Hearings:** The Contractor understands that all applicants for services hereunder, as well as individuals declared ineligible have a right to a fair hearing regarding that determination. The Contractor hereby covenants and agrees that all applicants for services shall be permitted to fill out an application form and that each applicant or re-applicant shall be informed of his/her right to a fair hearing in accordance with Department regulations.
- 5. Gratuities or Kickbacks: The Contractor agrees that it is a breach of this Contract to accept or make a payment, gratuity or offer of employment on behalf of the Contractor, any Sub-Contractor or the State in order to influence the performance of the Scope of Work detailed in Exhibit A of this Contract. The State may terminate this Contract and any sub-contract or sub-agreement if it is determined that payments, gratuities or offers of employment of any kind were offered or received by any officials, officers, employees or agents of the Contractor or Sub-Contractor.
- 6. Retroactive Payments: Notwithstanding anything to the contrary contained in the Contract or in any other document, contract or understanding, it is expressly understood and agreed by the parties hereto, that no payments will be made hereunder to reimburse the Contractor for costs incurred for any purpose or for any services provided to any individual prior to the Effective Date of the Contract and no payments shall be made for expenses incurred by the Contractor for any services provided prior to the date on which the individual applies for services or (except as otherwise provided by the federal regulations) prior to a determination that the individual is eligible for such services.
- 7. Conditions of Purchase: Notwithstanding anything to the contrary contained in the Contract, nothing herein contained shall be deemed to obligate or require the Department to purchase services hereunder at a rate which reimburses the Contractor in excess of the Contractors costs, at a rate which exceeds the amounts reasonable and necessary to assure the quality of such service, or at a rate which exceeds the rate charged by the Contractor to ineligible individuals or other third party funders for such service. If at any time during the term of this Contract or after receipt of the Final Expenditure Report hereunder, the Department shall determine that the Contractor has used payments hereunder to reimburse items of expense other than such costs, or has received payment in excess of such costs or in excess of such rates charged by the Contractor to ineligible individuals or other third party funders, the Department may elect to:
  - 7.1. Renegotiate the rates for payment hereunder, in which event new rates shall be established;
  - 7.2. Deduct from any future payment to the Contractor the amount of any prior reimbursement in excess of costs:

Exhibit C – Special Provisions	Contractor Initials
Page 1 of 5	Date

## REFERENCE FOR APPENDIX A ONLY New Hampshire Department of Health and Human Services Exhibit C



7.3. Demand repayment of the excess payment by the Contractor in which event failure to make such repayment shall constitute an Event of Default hereunder. When the Contractor is permitted to determine the eligibility of individuals for services, the Contractor agrees to reimburse the Department for all funds paid by the Department to the Contractor for services provided to any individual who is found by the Department to be ineligible for such services at any time during the period of retention of records established herein.

RECORDS: MAINTENANCE, RETENTION, AUDIT, DISCLOSURE AND CONFIDENTIALITY:

- 8. **Maintenance of Records:** In addition to the eligibility records specified above, the Contractor covenants and agrees to maintain the following records during the Contract Period:
  - 8.1. Fiscal Records: books, records, documents and other data evidencing and reflecting all costs and other expenses incurred by the Contractor in the performance of the Contract, and all income received or collected by the Contractor during the Contract Period, said records to be maintained in accordance with accounting procedures and practices which sufficiently and properly reflect all such costs and expenses, and which are acceptable to the Department, and to include, without limitation, all ledgers, books, records, and original evidence of costs such as purchase requisitions and orders, vouchers, requisitions for materials, inventories, valuations of in-kind contributions, labor time cards, payrolls, and other records requested or required by the Department.
  - 8.2. Statistical Records: Statistical, enrollment, attendance or visit records for each recipient of services during the Contract Period, which records shall include all records of application and eligibility (including all forms required to determine eligibility for each such recipient), records regarding the provision of services and all invoices submitted to the Department to obtain payment for such services.
  - 8.3. Medical Records: Where appropriate and as prescribed by the Department regulations, the Contractor shall retain medical records on each patient/recipient of services.
- 9. Audit: Contractor shall submit an annual audit to the Department within 60 days after the close of the agency fiscal year. It is recommended that the report be prepared in accordance with the provision of Office of Management and Budget Circular A-133, "Audits of States, Local Governments, and Non Profit Organizations" and the provisions of Standards for Audit of Governmental Organizations, Programs, Activities and Functions, issued by the US General Accounting Office (GAO standards) as they pertain to financial compliance audits.
  - 9.1. Audit and Review: During the term of this Contract and the period for retention hereunder, the Department, the United States Department of Health and Human Services, and any of their designated representatives shall have access to all reports and records maintained pursuant to the Contract for purposes of audit, examination, excerpts and transcripts.
  - 9.2. Audit Liabilities: In addition to and not in any way in limitation of obligations of the Contract, it is understood and agreed by the Contractor that the Contractor shall be held liable for any state or federal audit exceptions and shall return to the Department, all payments made under the Contract to which exception has been taken or which have been disallowed because of such an exception.
- 10. Confidentiality of Records: All information, reports, and records maintained hereunder or collected in connection with the performance of the services and the Contract shall be confidential and shall not be disclosed by the Contractor, provided however, that pursuant to state laws and the regulations of the Department regarding the use and disclosure of such information, disclosure may be made to public officials requiring such information in connection with their official duties and for purposes directly connected to the administration of the services and the Contract; and provided further, that the use or disclosure by any party of any information concerning a recipient for any purpose not directly connected with the administration of the Department or the Contractor's responsibilities with respect to purchased services hereunder is prohibited except on written consent of the recipient, his attorney or quardian.

Exhibit C – Special Provisions Contractor Initials \_\_\_\_\_\_

Page 2 of 5 Date \_\_\_\_\_

### Appendix B

REFERENCE FOR APPENDIX A ONLY

New Hampshire Department of Health and Human Services

Exhibit C



Notwithstanding anything to the contrary contained herein the covenants and conditions contained in the Paragraph shall survive the termination of the Contract for any reason whatsoever.

- 11. **Reports:** Fiscal and Statistical: The Contractor agrees to submit the following reports at the following times if requested by the Department.
  - 11.1. Interim Financial Reports: Written interim financial reports containing a detailed description of all costs and non-allowable expenses incurred by the Contractor to the date of the report and containing such other information as shall be deemed satisfactory by the Department to justify the rate of payment hereunder. Such Financial Reports shall be submitted on the form designated by the Department or deemed satisfactory by the Department.
  - 11.2. Final Report: A final report shall be submitted within thirty (30) days after the end of the term of this Contract. The Final Report shall be in a form satisfactory to the Department and shall contain a summary statement of progress toward goals and objectives stated in the Proposal and other information required by the Department.
- 12. **Completion of Services:** Disallowance of Costs: Upon the purchase by the Department of the maximum number of units provided for in the Contract and upon payment of the price limitation hereunder, the Contract and all the obligations of the parties hereunder (except such obligations as, by the terms of the Contract are to be performed after the end of the term of this Contract and/or survive the termination of the Contract) shall terminate, provided however, that if, upon review of the Final Expenditure Report the Department shall disallow any expenses claimed by the Contractor as costs hereunder the Department shall retain the right, at its discretion, to deduct the amount of such expenses as are disallowed or to recover such sums from the Contractor.
- 13. **Credits:** All documents, notices, press releases, research reports and other materials prepared during or resulting from the performance of the services of the Contract shall include the following statement:
  - 13.1. The preparation of this (report, document etc.) was financed under a Contract with the State of New Hampshire, Department of Health and Human Services, with funds provided in part by the State of New Hampshire and/or such other funding sources as were available or required, e.g., the United States Department of Health and Human Services.
- 14. **Prior Approval and Copyright Ownership:** All materials (written, video, audio) produced or purchased under the contract shall have prior approval from DHHS before printing, production, distribution or use. The DHHS will retain copyright ownership for any and all original materials produced, including, but not limited to, brochures, resource directories, protocols or guidelines, posters, or reports. Contractor shall not reproduce any materials produced under the contract without prior written approval from DHHS.
- 15. Operation of Facilities: Compliance with Laws and Regulations: In the operation of any facilities for providing services, the Contractor shall comply with all laws, orders and regulations of federal, state, county and municipal authorities and with any direction of any Public Officer or officers pursuant to laws which shall impose an order or duty upon the contractor with respect to the operation of the facility or the provision of the services at such facility. If any governmental license or permit shall be required for the operation of the said facility or the performance of the said services, the Contractor will procure said license or permit, and will at all times comply with the terms and conditions of each such license or permit. In connection with the foregoing requirements, the Contractor hereby covenants and agrees that, during the term of this Contract the facilities shall comply with all rules, orders, regulations, and requirements of the State Office of the Fire Marshal and the local fire protection agency, and shall be in conformance with local building and zoning codes, bylaws and regulations.
- 16. **Equal Employment Opportunity Plan (EEOP):** The Contractor will provide an Equal Employment Opportunity Plan (EEOP) to the Office for Civil Rights, Office of Justice Programs (OCR), if it has received a single award of \$500,000 or more. If the recipient receives \$25,000 or more and has 50 or

Exhibit C – Special Provisions	Contractor Initials	
Page 3 of 5	Date	

New Hampshire Department of Health and Human Services

Exhibit C



more employees, it will maintain a current EEOP on file and submit an EEOP Certification Form to the OCR, certifying that its EEOP is on file. For recipients receiving less than \$25,000, or public grantees with fewer than 50 employees, regardless of the amount of the award, the recipient will provide an EEOP Certification Form to the OCR certifying it is not required to submit or maintain an EEOP. Non-profit organizations, Indian Tribes, and medical and educational institutions are exempt from the EEOP requirement, but are required to submit a certification form to the OCR to claim the exemption. EEOP Certification Forms are available at: http://www.oip.usdoi/about/ocr/pdfs/cert.pdf.

- 17. Limited English Proficiency (LEP): As clarified by Executive Order 13166, Improving Access to Services for persons with Limited English Proficiency, and resulting agency guidance, national origin discrimination includes discrimination on the basis of limited English proficiency (LEP). To ensure compliance with the Omnibus Crime Control and Safe Streets Act of 1968 and Title VI of the Civil Rights Act of 1964, Contractors must take reasonable steps to ensure that LEP persons have meaningful access to its programs.
- 18. Pilot Program for Enhancement of Contractor Employee Whistleblower Protections: The following shall apply to all contracts that exceed the Simplified Acquisition Threshold as defined in 48 CFR 2.101 (currently, \$150,000)

CONTRACTOR EMPLOYEE WHISTLEBLOWER RIGHTS AND REQUIREMENT TO INFORM EMPLOYEES OF WHISTLEBLOWER RIGHTS (SEP 2013)

- (a) This contract and employees working on this contract will be subject to the whistleblower rights and remedies in the pilot program on Contractor employee whistleblower protections established at 41 U.S.C. 4712 by section 828 of the National Defense Authorization Act for Fiscal Year 2013 (Pub. L. 112-239) and FAR 3.908.
- (b) The Contractor shall inform its employees in writing, in the predominant language of the workforce, of employee whistleblower rights and protections under 41 U.S.C. 4712, as described in section 3.908 of the Federal Acquisition Regulation.
- (c) The Contractor shall insert the substance of this clause, including this paragraph (c), in all subcontracts over the simplified acquisition threshold.
- 19. Subcontractors: DHHS recognizes that the Contractor may choose to use subcontractors with greater expertise to perform certain health care services or functions for efficiency or convenience, but the Contractor shall retain the responsibility and accountability for the function(s). Prior to subcontracting, the Contractor shall evaluate the subcontractor's ability to perform the delegated function(s). This is accomplished through a written agreement that specifies activities and reporting responsibilities of the subcontractor and provides for revoking the delegation or imposing sanctions if the subcontractor's performance is not adequate. Subcontractors are subject to the same contractual conditions as the Contractor and the Contractor is responsible to ensure subcontractor compliance with those conditions.

When the Contractor delegates a function to a subcontractor, the Contractor shall do the following:

- 19.1. Evaluate the prospective subcontractor's ability to perform the activities, before delegating the function
- 19.2. Have a written agreement with the subcontractor that specifies activities and reporting responsibilities and how sanctions/revocation will be managed if the subcontractor's performance is not adequate
- 19.3. Monitor the subcontractor's performance on an ongoing basis

Exhibit

C – Special Provisions	Contractor Initials
Page 4 of 5	Date

### New Hampshire Department of Health and Human Services Exhibit C



- 19.4. Provide to DHHS an annual schedule identifying all subcontractors, delegated functions and responsibilities, and when the subcontractor's performance will be reviewed
- 19.5. DHHS shall, at its discretion, review and approve all subcontracts.

If the Contractor identifies deficiencies or areas for improvement are identified, the Contractor shall take corrective action.

#### **DEFINITIONS**

As used in the Contract, the following terms shall have the following meanings:

COSTS: Shall mean those direct and indirect items of expense determined by the Department to be allowable and reimbursable in accordance with cost and accounting principles established in accordance with state and federal laws, regulations, rules and orders.

DEPARTMENT: NH Department of Health and Human Services.

FINANCIAL MANAGEMENT GUIDELINES: Shall mean that section of the Contractor Manual which is entitled "Financial Management Guidelines" and which contains the regulations governing the financial activities of contractor agencies which have contracted with the State of NH to receive funds.

PROPOSAL: If applicable, shall mean the document submitted by the Contractor on a form or forms required by the Department and containing a description of the Services to be provided to eligible individuals by the Contractor in accordance with the terms and conditions of the Contract and setting forth the total cost and sources of revenue for each service to be provided under the Contract.

UNIT: For each service that the Contractor is to provide to eligible individuals hereunder, shall mean that period of time or that specified activity determined by the Department and specified in Exhibit B of the Contract.

FEDERAL/STATE LAW: Wherever federal or state laws, regulations, rules, orders, and policies, etc. are referred to in the Contract, the said reference shall be deemed to mean all such laws, regulations, etc. as they may be amended or revised from the time to time.

CONTRACTOR MANUAL: Shall mean that document prepared by the NH Department of Administrative Services containing a compilation of all regulations promulgated pursuant to the New Hampshire Administrative Procedures Act. NH RSA Ch 541-A, for the purpose of implementing State of NH and federal regulations promulgated thereunder.

SUPPLANTING OTHER FEDERAL FUNDS: The Contractor guarantees that funds provided under this Contract will not supplant any existing federal funds available for these services.

Date \_\_\_\_

New Hampshire Department of Health and Human Services

Exhibit C-1



#### **REVISIONS TO GENERAL PROVISIONS**

- 1. Subparagraph 4 of the General Provisions of this contract, Conditional Nature of Agreement, is replaced as follows:
  - 4. CONDITIONAL NATURE OF AGREEMENT.
    - Notwithstanding any provision of this Agreement to the contrary, all obligations of the State hereunder, including without limitation, the continuance of payments, in whole or in part, under this Agreement are contingent upon continued appropriation or availability of funds, including any subsequent changes to the appropriation or availability of funds affected by any state or federal legislative or executive action that reduces, eliminates, or otherwise modifies the appropriation or availability of funding for this Agreement and the Scope of Services provided in Exhibit A, Scope of Services, in whole or in part. In no event shall the State be liable for any payments hereunder in excess of appropriated or available funds. In the event of a reduction, termination or modification of appropriated or available funds, the State shall have the right to withhold payment until such funds become available, if ever. The State shall have the right to reduce, terminate or modify services under this Agreement immediately upon giving the Contractor notice of such reduction, termination or modification. The State shall not be required to transfer funds from any other source or account into the Account(s) identified in block 1.6 of the General Provisions, Account Number, or any other account, in the event funds are reduced or unavailable.
- 2. Subparagraph 10 of the General Provisions of this contract, Termination, is amended by adding the following language;
  - 10.1 The State may terminate the Agreement at any time for any reason, at the sole discretion of the State, 30 days after giving the Contractor written notice that the State is exercising its option to terminate the Agreement.
  - 10.2 In the event of early termination, the Contractor shall, within 15 days of notice of early termination, develop and submit to the State a Transition Plan for services under the Agreement, including but not limited to, identifying the present and future needs of clients receiving services under the Agreement and establishes a process to meet those needs.
  - 10.3 The Contractor shall fully cooperate with the State and shall promptly provide detailed information to support the Transition Plan including, but not limited to, any information or data requested by the State related to the termination of the Agreement and Transition Plan and shall provide ongoing communication and revisions of the Transition Plan to the State as requested.
  - 10.4 In the event that services under the Agreement, including but not limited to clients receiving services under the Agreement are transitioned to having services delivered by another entity including contracted providers or the State, the Contractor shall provide a process for uninterrupted delivery of services in the Transition Plan.
  - 10.5 The Contractor shall establish a method of notifying clients and other affected individuals about the transition. The Contractor shall include the proposed communications in its Transition Plan submitted to the State as described above.

Exhibit C-1 – Revisions to Standard Provisions

Contractor Initials

### Appendix B

New Hampshire Department of Health and Human Services



#### CERTIFICATION REGARDING DRUG-FREE WORKPLACE REQUIREMENTS

The Contractor identified in Section 1.3 of the General Provisions agrees to comply with the provisions of Sections 5151-5160 of the Drug-Free Workplace Act of 1988 (Pub. L. 100-690, Title V, Subtitle D; 41 U.S.C. 701 et seq.), and further agrees to have the Contractor's representative, as identified in Sections 1.11 and 1.12 of the General Provisions execute the following Certification:

#### **ALTERNATIVE I - FOR GRANTEES OTHER THAN INDIVIDUALS**

US DEPARTMENT OF HEALTH AND HUMAN SERVICES - CONTRACTORS US DEPARTMENT OF EDUCATION - CONTRACTORS US DEPARTMENT OF AGRICULTURE - CONTRACTORS

This certification is required by the regulations implementing Sections 5151-5160 of the Drug-Free Workplace Act of 1988 (Pub. L. 100-690, Title V, Subtitle D; 41 U.S.C. 701 et seq.). The January 31, 1989 regulations were amended and published as Part II of the May 25, 1990 Federal Register (pages 21681-21691), and require certification by grantees (and by inference, sub-grantees and sub-contractors), prior to award, that they will maintain a drug-free workplace. Section 3017.630(c) of the regulation provides that a grantee (and by inference, sub-grantees and sub-contractors) that is a State may elect to make one certification to the Department in each federal fiscal year in lieu of certificates for each grant during the federal fiscal year covered by the certification. The certificate set out below is a material representation of fact upon which reliance is placed when the agency awards the grant. False certification or violation of the certification shall be grounds for suspension of payments, suspension or termination of grants, or government wide suspension or debarment. Contractors using this form should send it to:

Commissioner
NH Department of Health and Human Services
129 Pleasant Street,
Concord. NH 03301-6505

- 1. The grantee certifies that it will or will continue to provide a drug-free workplace by:
  - 1.1. Publishing a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession or use of a controlled substance is prohibited in the grantee's workplace and specifying the actions that will be taken against employees for violation of such prohibition;
  - 1.2. Establishing an ongoing drug-free awareness program to inform employees about
    - 1.2.1. The dangers of drug abuse in the workplace;
    - 1.2.2. The grantee's policy of maintaining a drug-free workplace;
    - 1.2.3. Any available drug counseling, rehabilitation, and employee assistance programs; and
    - 1.2.4. The penalties that may be imposed upon employees for drug abuse violations occurring in the workplace;
  - 1.3. Making it a requirement that each employee to be engaged in the performance of the grant be given a copy of the statement required by paragraph (a);
  - 1.4. Notifying the employee in the statement required by paragraph (a) that, as a condition of employment under the grant, the employee will
    - 1.4.1. Abide by the terms of the statement; and
    - 1.4.2. Notify the employer in writing of his or her conviction for a violation of a criminal drug statute occurring in the workplace no later than five calendar days after such conviction;
  - 1.5. Notifying the agency in writing, within ten calendar days after receiving notice under subparagraph 1.4.2 from an employee or otherwise receiving actual notice of such conviction. Employers of convicted employees must provide notice, including position title, to every grant officer on whose grant activity the convicted employee was working, unless the Federal agency

Contractor Initials	_
Date	

### Appendix B

## REFERENCE FOR APPENDIX A ONLY New Hampshire Department of Health and Human Services Exhibit D



has designated a central point for the receipt of such notices. Notice shall include the identification number(s) of each affected grant;

- 1.6. Taking one of the following actions, within 30 calendar days of receiving notice under subparagraph 1.4.2, with respect to any employee who is so convicted
  - 1.6.1. Taking appropriate personnel action against such an employee, up to and including termination, consistent with the requirements of the Rehabilitation Act of 1973, as amended; or
  - 1.6.2. Requiring such employee to participate satisfactorily in a drug abuse assistance or rehabilitation program approved for such purposes by a Federal, State, or local health, law enforcement, or other appropriate agency;
- 1.7. Making a good faith effort to continue to maintain a drug-free workplace through implementation of paragraphs 1.1, 1.2, 1.3, 1.4, 1.5, and 1.6.

Place of Performance (street address, city, county, state, zip code) (list each location)

2. The grantee may insert in the space provided below the site(s) for the performance of work done in connection with the specific grant.

Check ☐ if there are workplaces on file that are not identified here.

Contractor Name:

Name:

Title:

Date \_\_\_\_\_

REFERENCE FOR APPENDIX A ONLY New Hampshire Department of Health and Human Services Exhibit E



#### **CERTIFICATION REGARDING LOBBYING**

The Contractor identified in Section 1.3 of the General Provisions agrees to comply with the provisions of Section 319 of Public Law 101-121, Government wide Guidance for New Restrictions on Lobbying, and 31 U.S.C. 1352, and further agrees to have the Contractor's representative, as identified in Sections 1.11 and 1.12 of the General Provisions execute the following Certification:

US DEPARTMENT OF HEALTH AND HUMAN SERVICES - CONTRACTORS US DEPARTMENT OF EDUCATION - CONTRACTORS US DEPARTMENT OF AGRICULTURE - CONTRACTORS

Programs (indicate applicable program covered):

- \*Temporary Assistance to Needy Families under Title IV-A
- \*Child Support Enforcement Program under Title IV-D
- \*Social Services Block Grant Program under Title XX
- \*Medicaid Program under Title XIX
- \*Community Services Block Grant under Title VI
- \*Child Care Development Block Grant under Title IV

The undersigned certifies, to the best of his or her knowledge and belief, that:

- 1. No Federal appropriated funds have been paid or will be paid by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement (and by specific mention sub-grantee or sub-contractor).
- 2. If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement (and by specific mention sub-grantee or subcontractor), the undersigned shall complete and submit Standard Form LLL, (Disclosure Form to Report Lobbying, in accordance with its instructions, attached and identified as Standard Exhibit E-I.)
- 3. The undersigned shall require that the language of this certification be included in the award document for sub-awards at all tiers (including subcontracts, sub-grants, and contracts under grants, loans, and cooperative agreements) and that all sub-recipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by Section 1352, Title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

	Contractor Name:		
Date	Name: Title:		
	Exhibit E – Certification Regarding Lobbying	Contractor Initials	
CU/DHHS/110713	Page 1 of 1	Date	

REFERENCE FOR APPENDIX A ONLY

New Hampshire Department of Health and Human Services

Exhibit F



### CERTIFICATION REGARDING DEBARMENT, SUSPENSION AND OTHER RESPONSIBILITY MATTERS

The Contractor identified in Section 1.3 of the General Provisions agrees to comply with the provisions of Executive Office of the President, Executive Order 12549 and 45 CFR Part 76 regarding Debarment, Suspension, and Other Responsibility Matters, and further agrees to have the Contractor's representative, as identified in Sections 1.11 and 1.12 of the General Provisions execute the following Certification:

#### INSTRUCTIONS FOR CERTIFICATION

- 1. By signing and submitting this proposal (contract), the prospective primary participant is providing the certification set out below.
- 2. The inability of a person to provide the certification required below will not necessarily result in denial of participation in this covered transaction. If necessary, the prospective participant shall submit an explanation of why it cannot provide the certification. The certification or explanation will be considered in connection with the NH Department of Health and Human Services' (DHHS) determination whether to enter into this transaction. However, failure of the prospective primary participant to furnish a certification or an explanation shall disqualify such person from participation in this transaction.
- 3. The certification in this clause is a material representation of fact upon which reliance was placed when DHHS determined to enter into this transaction. If it is later determined that the prospective primary participant knowingly rendered an erroneous certification, in addition to other remedies available to the Federal Government, DHHS may terminate this transaction for cause or default.
- 4. The prospective primary participant shall provide immediate written notice to the DHHS agency to whom this proposal (contract) is submitted if at any time the prospective primary participant learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.
- 5. The terms "covered transaction," "debarred," "suspended," "ineligible," "lower tier covered transaction," "participant," "person," "primary covered transaction," "principal," "proposal," and "voluntarily excluded," as used in this clause, have the meanings set out in the Definitions and Coverage sections of the rules implementing Executive Order 12549: 45 CFR Part 76. See the attached definitions.
- 6. The prospective primary participant agrees by submitting this proposal (contract) that, should the proposed covered transaction be entered into, it shall not knowingly enter into any lower tier covered transaction with a person who is debarred, suspended, declared ineligible, or voluntarily excluded from participation in this covered transaction, unless authorized by DHHS.
- 7. The prospective primary participant further agrees by submitting this proposal that it will include the clause titled "Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion Lower Tier Covered Transactions," provided by DHHS, without modification, in all lower tier covered transactions and in all solicitations for lower tier covered transactions.
- 8. A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that it is not debarred, suspended, ineligible, or involuntarily excluded from the covered transaction, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals. Each participant may, but is not required to, check the Nonprocurement List (of excluded parties).
- 9. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and

Contractor Initials	
Date	

### New Hampshire Department of Health and Human Services Exhibit F



information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.

10. Except for transactions authorized under paragraph 6 of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is suspended, debarred, ineligible, or voluntarily excluded from participation in this transaction, in addition to other remedies available to the Federal government, DHHS may terminate this transaction for cause or default.

#### PRIMARY COVERED TRANSACTIONS

- 11. The prospective primary participant certifies to the best of its knowledge and belief, that it and its principals:
  - 11.1. are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any Federal department or agency;
  - 11.2. have not within a three-year period preceding this proposal (contract) been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State or local) transaction or a contract under a public transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;
  - 11.3. are not presently indicted for otherwise criminally or civilly charged by a governmental entity (Federal, State or local) with commission of any of the offenses enumerated in paragraph (I)(b) of this certification; and
  - 11.4. have not within a three-year period preceding this application/proposal had one or more public transactions (Federal, State or local) terminated for cause or default.
- 12. Where the prospective primary participant is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to this proposal (contract).

#### LOWER TIER COVERED TRANSACTIONS

- 13. By signing and submitting this lower tier proposal (contract), the prospective lower tier participant, as defined in 45 CFR Part 76, certifies to the best of its knowledge and belief that it and its principals:
  - 13.1. are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any federal department or agency.
  - 13.2. where the prospective lower tier participant is unable to certify to any of the above, such prospective participant shall attach an explanation to this proposal (contract).
- 14. The prospective lower tier participant further agrees by submitting this proposal (contract) that it will include this clause entitled "Certification Regarding Debarment, Suspension, Ineligibility, and Voluntary Exclusion Lower Tier Covered Transactions," without modification in all lower tier covered transactions and in all solicitations for lower tier covered transactions.

	Contractor Name:	
Date	Name:	<del></del>
	Title:	

Date \_\_\_\_

6/27/14 Rev. 10/21/14

### SAMPLE CONTRACT Appendix B

REFERENCE FOR APPENDIX A ONLY

New Hampshire Department of Health and Human Services

Exhibit G



## CERTIFICATION OF COMPLIANCE WITH REQUIREMENTS PERTAINING TO FEDERAL NONDISCRIMINATION, EQUAL TREATMENT OF FAITH-BASED ORGANIZATIONS AND WHISTLEBLOWER PROTECTIONS

The Contractor identified in Section 1.3 of the General Provisions agrees by signature of the Contractor's representative as identified in Sections 1.11 and 1.12 of the General Provisions, to execute the following certification:

Contractor will comply, and will require any subgrantees or subcontractors to comply, with any applicable federal nondiscrimination requirements, which may include:

- the Omnibus Crime Control and Safe Streets Act of 1968 (42 U.S.C. Section 3789d) which prohibits recipients of federal funding under this statute from discriminating, either in employment practices or in the delivery of services or benefits, on the basis of race, color, religion, national origin, and sex. The Act requires certain recipients to produce an Equal Employment Opportunity Plan;
- the Juvenile Justice Delinquency Prevention Act of 2002 (42 U.S.C. Section 5672(b)) which adopts by reference, the civil rights obligations of the Safe Streets Act. Recipients of federal funding under this statute are prohibited from discriminating, either in employment practices or in the delivery of services or benefits, on the basis of race, color, religion, national origin, and sex. The Act includes Equal Employment Opportunity Plan requirements;
- the Civil Rights Act of 1964 (42 U.S.C. Section 2000d, which prohibits recipients of federal financial assistance from discriminating on the basis of race, color, or national origin in any program or activity);
- the Rehabilitation Act of 1973 (29 U.S.C. Section 794), which prohibits recipients of Federal financial assistance from discriminating on the basis of disability, in regard to employment and the delivery of services or benefits, in any program or activity;
- the Americans with Disabilities Act of 1990 (42 U.S.C. Sections 12131-34), which prohibits discrimination and ensures equal opportunity for persons with disabilities in employment, State and local government services, public accommodations, commercial facilities, and transportation;
- the Education Amendments of 1972 (20 U.S.C. Sections 1681, 1683, 1685-86), which prohibits discrimination on the basis of sex in federally assisted education programs;
- the Age Discrimination Act of 1975 (42 U.S.C. Sections 6106-07), which prohibits discrimination on the basis of age in programs or activities receiving Federal financial assistance. It does not include employment discrimination;
- 28 C.F.R. pt. 31 (U.S. Department of Justice Regulations OJJDP Grant Programs); 28 C.F.R. pt. 42 (U.S. Department of Justice Regulations Nondiscrimination; Equal Employment Opportunity; Policies and Procedures); Executive Order No. 13279 (equal protection of the laws for faith-based and community organizations); Executive Order No. 13559, which provide fundamental principles and policy-making criteria for partnerships with faith-based and neighborhood organizations;
- 28 C.F.R. pt. 38 (U.S. Department of Justice Regulations Equal Treatment for Faith-Based Organizations); and Whistleblower protections 41 U.S.C. §4712 and The National Defense Authorization Act (NDAA) for Fiscal Year 2013 (Pub. L. 112-239, enacted January 2, 2013) the Pilot Program for Enhancement of Contract Employee Whistleblower Protections, which protects employees against reprisal for certain whistle blowing activities in connection with federal grants and contracts.

The certificate set out below is a material representation of fact upon which reliance is placed when the agency awards the grant. False certification or violation of the certification shall be grounds for suspension of payments, suspension or termination of grants, or government wide suspension or debarment.

Evhibit C

LATIIDILO	
	Contractor Initials
Certification of Compliance with requirements pertaining to Federal Nondiscrimination, Equal Treatment of Faith-B and Whistleblower protections	ased Organizations
Page 1 of 2	Date

#### DO NOT RETURN

#### SAMPLE CONTRACT Appendix B

REFERENCE FOR APPENDIX A ONLY

#### New Hampshire Department of Health and Human Services **Exhibit G**



In the event a Federal or State court or Federal or State administrative agency makes a finding of discrimination after a due process hearing on the grounds of race, color, religion, national origin, or sex against a recipient of funds, the recipient will forward a copy of the finding to the Office for Civil Rights, to the applicable contracting agency or division within the Department of Health and Human Services, and to the Department of Health and Human Services Office of the Ombudsman.

The Contractor identified in Section 1.3 of the General Provisions agrees by signature of the Contractor's representative as identified in Sections 1.11 and 1.12 of the General Provisions, to execute the following

visions
vis

New Hampshire Department of Health and Human Services

Exhibit H



#### CERTIFICATION REGARDING ENVIRONMENTAL TOBACCO SMOKE

Public Law 103-227, Part C - Environmental Tobacco Smoke, also known as the Pro-Children Act of 1994 (Act), requires that smoking not be permitted in any portion of any indoor facility owned or leased or contracted for by an entity and used routinely or regularly for the provision of health, day care, education, or library services to children under the age of 18, if the services are funded by Federal programs either directly or through State or local governments, by Federal grant, contract, loan, or loan guarantee. The law does not apply to children's services provided in private residences, facilities funded solely by Medicare or Medicaid funds, and portions of facilities used for inpatient drug or alcohol treatment. Failure to comply with the provisions of the law may result in the imposition of a civil monetary penalty of up to \$1000 per day and/or the imposition of an administrative compliance order on the responsible entity.

The Contractor identified in Section 1.3 of the General Provisions agrees, by signature of the Contractor's representative as identified in Section 1.11 and 1.12 of the General Provisions, to execute the following certification:

 By signing and submitting this contract, the Contractor agrees to make reasonable efforts to comply with all applicable provisions of Public Law 103-227. Part C, known as the Pro-Children Act of 1994.

1,,	, , , , , , , , , , , , , , , , , , , ,	
	Contractor Name:	
Date	Name: Title:	

REFERENCE FOR APPENDIX A ONLY

New Hampshire Department of Health and Human Services



#### **Exhibit I**

### HEALTH INSURANCE PORTABLITY ACT BUSINESS ASSOCIATE AGREEMENT

The Contractor identified in Section 1.3 of the General Provisions of the Agreement agrees to comply with the Health Insurance Portability and Accountability Act, Public Law 104-191 and with the Standards for Privacy and Security of Individually Identifiable Health Information, 45 CFR Parts 160 and 164 applicable to business associates. As defined herein, "Business Associate" shall mean the Contractor and subcontractors and agents of the Contractor that receive, use or have access to protected health information under this Agreement and "Covered Entity" shall mean the State of New Hampshire, Department of Health and Human Services.

#### (1) <u>Definitions</u>.

- a. <u>"Breach"</u> shall have the same meaning as the term "Breach" in section 164.402 of Title 45, Code of Federal Regulations.
- b. <u>"Business Associate"</u> has the meaning given such term in section 160.103 of Title 45, Code of Federal Regulations.
- <u>"Covered Entity"</u> has the meaning given such term in section 160.103 of Title 45,
   Code of Federal Regulations.
- d. "<u>Designated Record Set</u>" shall have the same meaning as the term "designated record set" in 45 CFR Section 164.501.
- e. "<u>Data Aggregation</u>" shall have the same meaning as the term "data aggregation" in 45 CFR Section 164.501.
- f. "<u>Health Care Operations</u>" shall have the same meaning as the term "health care operations" in 45 CFR Section 164.501.
- g. <u>"HITECH Act"</u> means the Health Information Technology for Economic and Clinical Health Act, TitleXIII, Subtitle D, Part 1 & 2 of the American Recovery and Reinvestment Act of 2009.
- h. "HIPAA" means the Health Insurance Portability and Accountability Act of 1996, Public Law 104-191 and the Standards for Privacy and Security of Individually Identifiable Health Information, 45 CFR Parts 160, 162 and 164 and amendments thereto.
- "Individual" shall have the same meaning as the term "individual" in 45 CFR Section 160.103 and shall include a person who qualifies as a personal representative in accordance with 45 CFR Section 164.501(g).
- j. "Privacy Rule" shall mean the Standards for Privacy of Individually Identifiable Health Information at 45 CFR Parts 160 and 164, promulgated under HIPAA by the United States Department of Health and Human Services.
- k. "<u>Protected Health Information</u>" shall have the same meaning as the term "protected health information" in 45 CFR Section 160.103, limited to the information created or received by Business Associate from or on behalf of Covered Entity.

Exhibit I	Contractor Initials
Health Insurance Portability Act	
Business Associate Agreement	
Page 1 of 6	Date

### REFERENCE FOR APPENDIX A ONLY New Hampshire Department of Health and Human Services



#### **Exhibit I**

- "Required by Law" shall have the same meaning as the term "required by law" in 45 CFR Section 164.103.
- m. "Secretary" shall mean the Secretary of the Department of Health and Human Services or his/her designee.
- n. "Security Rule" shall mean the Security Standards for the Protection of Electronic Protected Health Information at 45 CFR Part 164, Subpart C, and amendments thereto.
- o. <u>"Unsecured Protected Health Information"</u> means protected health information that is not secured by a technology standard that renders protected health information unusable, unreadable, or indecipherable to unauthorized individuals and is developed or endorsed by a standards developing organization that is accredited by the American National Standards Institute.
- p. Other Definitions All terms not otherwise defined herein shall have the meaning established under 45 C.F.R. Parts 160, 162 and 164, as amended from time to time, and the HITECH Act.

#### (2) <u>Business Associate Use and Disclosure of Protected Health Information.</u>

- a. Business Associate shall not use, disclose, maintain or transmit Protected Health Information (PHI) except as reasonably necessary to provide the services outlined under Exhibit A of the Agreement. Further, Business Associate, including but not limited to all its directors, officers, employees and agents, shall not use, disclose, maintain or transmit PHI in any manner that would constitute a violation of the Privacy and Security Rule.
- b. Business Associate may use or disclose PHI:
  - I. For the proper management and administration of the Business Associate;
  - II. As required by law, pursuant to the terms set forth in paragraph d. below; or
  - III. For data aggregation purposes for the health care operations of Covered Entity.
- c. To the extent Business Associate is permitted under the Agreement to disclose PHI to a third party, Business Associate must obtain, prior to making any such disclosure, (i) reasonable assurances from the third party that such PHI will be held confidentially and used or further disclosed only as required by law or for the purpose for which it was disclosed to the third party; and (ii) an agreement from such third party to notify Business Associate, in accordance with the HIPAA Privacy, Security, and Breach Notification Rules of any breaches of the confidentiality of the PHI, to the extent it has obtained knowledge of such breach.
- d. The Business Associate shall not, unless such disclosure is reasonably necessary to provide services under Exhibit A of the Agreement, disclose any PHI in response to a request for disclosure on the basis that it is required by law, without first notifying Covered Entity so that Covered Entity has an opportunity to object to the disclosure and to seek appropriate relief. If Covered Entity objects to such disclosure, the Business

Contractor Initials	
Date	
Date <sub>.</sub>	

REFERENCE FOR APPENDIX A ONLY

New Hampshire Department of Health and Human Services



#### **Exhibit I**

Associate shall refrain from disclosing the PHI until Covered Entity has exhausted all remedies.

e. If the Covered Entity notifies the Business Associate that Covered Entity has agreed to be bound by additional restrictions over and above those uses or disclosures or security safeguards of PHI pursuant to the Privacy and Security Rule, the Business Associate shall be bound by such additional restrictions and shall not disclose PHI in violation of such additional restrictions and shall abide by any additional security safeguards.

#### (3) Obligations and Activities of Business Associate.

- a. The Business Associate shall notify the Covered Entity's Privacy Officer immediately after the Business Associate becomes aware of any use or disclosure of protected health information not provided for by the Agreement including breaches of unsecured protected health information and/or any security incident that may have an impact on the protected health information of the Covered Entity.
- b. The Business Associate shall immediately perform a risk assessment when it becomes aware of any of the above situations. The risk assessment shall include, but not be limited to:
  - The nature and extent of the protected health information involved, including the types of identifiers and the likelihood of re-identification:
  - o The unauthorized person used the protected health information or to whom the disclosure was made;
  - o Whether the protected health information was actually acquired or viewed
  - o The extent to which the risk to the protected health information has been mitigated.

The Business Associate shall complete the risk assessment within 48 hours of the breach and immediately report the findings of the risk assessment in writing to the Covered Entity.

- c. The Business Associate shall comply with all sections of the Privacy, Security, and Breach Notification Rule.
- d. Business Associate shall make available all of its internal policies and procedures, books and records relating to the use and disclosure of PHI received from, or created or received by the Business Associate on behalf of Covered Entity to the Secretary for purposes of determining Covered Entity's compliance with HIPAA and the Privacy and Security Rule.
- e. Business Associate shall require all of its business associates that receive, use or have access to PHI under the Agreement, to agree in writing to adhere to the same restrictions and conditions on the use and disclosure of PHI contained herein, including the duty to return or destroy the PHI as provided under Section 3 (I). The Covered Entity shall be considered a direct third party beneficiary of the Contractor's business associate agreements with Contractor's intended business associates, who will be receiving PHI

Contractor Initials
Date

REFERENCE FOR APPENDIX A ONLY

New Hampshire Department of Health and Human Services



#### **Exhibit I**

pursuant to this Agreement, with rights of enforcement and indemnification from such business associates who shall be governed by standard Paragraph #13 of the standard contract provisions (P-37) of this Agreement for the purpose of use and disclosure of protected health information.

- f. Within five (5) business days of receipt of a written request from Covered Entity, Business Associate shall make available during normal business hours at its offices all records, books, agreements, policies and procedures relating to the use and disclosure of PHI to the Covered Entity, for purposes of enabling Covered Entity to determine Business Associate's compliance with the terms of the Agreement.
- g. Within ten (10) business days of receiving a written request from Covered Entity, Business Associate shall provide access to PHI in a Designated Record Set to the Covered Entity, or as directed by Covered Entity, to an individual in order to meet the requirements under 45 CFR Section 164.524.
- h. Within ten (10) business days of receiving a written request from Covered Entity for an amendment of PHI or a record about an individual contained in a Designated Record Set, the Business Associate shall make such PHI available to Covered Entity for amendment and incorporate any such amendment to enable Covered Entity to fulfill its obligations under 45 CFR Section 164.526.
- Business Associate shall document such disclosures of PHI and information related to such disclosures as would be required for Covered Entity to respond to a request by an individual for an accounting of disclosures of PHI in accordance with 45 CFR Section 164.528.
- j. Within ten (10) business days of receiving a written request from Covered Entity for a request for an accounting of disclosures of PHI, Business Associate shall make available to Covered Entity such information as Covered Entity may require to fulfill its obligations to provide an accounting of disclosures with respect to PHI in accordance with 45 CFR Section 164.528.
- k. In the event any individual requests access to, amendment of, or accounting of PHI directly from the Business Associate, the Business Associate shall within two (2) business days forward such request to Covered Entity. Covered Entity shall have the responsibility of responding to forwarded requests. However, if forwarding the individual's request to Covered Entity would cause Covered Entity or the Business Associate to violate HIPAA and the Privacy and Security Rule, the Business Associate shall instead respond to the individual's request as required by such law and notify Covered Entity of such response as soon as practicable.
- I. Within ten (10) business days of termination of the Agreement, for any reason, the Business Associate shall return or destroy, as specified by Covered Entity, all PHI received from, or created or received by the Business Associate in connection with the Agreement, and shall not retain any copies or back-up tapes of such PHI. If return or destruction is not feasible, or the disposition of the PHI has been otherwise agreed to in the Agreement, Business Associate shall continue to extend the protections of the Agreement, to such PHI and limit further uses and disclosures of such PHI to those purposes that make the return or destruction infeasible, for so long as Business

REFERENCE FOR APPENDIX A ONLY

New Hampshire Department of Health and Human Services



#### **Exhibit I**

Associate maintains such PHI. If Covered Entity, in its sole discretion, requires that the Business Associate destroy any or all PHI, the Business Associate shall certify to Covered Entity that the PHI has been destroyed.

#### (4) Obligations of Covered Entity

- a. Covered Entity shall notify Business Associate of any changes or limitation(s) in its Notice of Privacy Practices provided to individuals in accordance with 45 CFR Section 164.520, to the extent that such change or limitation may affect Business Associate's use or disclosure of PHI.
- b. Covered Entity shall promptly notify Business Associate of any changes in, or revocation of permission provided to Covered Entity by individuals whose PHI may be used or disclosed by Business Associate under this Agreement, pursuant to 45 CFR Section 164.506 or 45 CFR Section 164.508.
- c. Covered entity shall promptly notify Business Associate of any restrictions on the use or disclosure of PHI that Covered Entity has agreed to in accordance with 45 CFR 164.522, to the extent that such restriction may affect Business Associate's use or disclosure of PHI.

#### (5) <u>Termination for Cause</u>

In addition to Paragraph 10 of the standard terms and conditions (P-37) of this Agreement the Covered Entity may immediately terminate the Agreement upon Covered Entity's knowledge of a breach by Business Associate of the Business Associate Agreement set forth herein as Exhibit I. The Covered Entity may either immediately terminate the Agreement or provide an opportunity for Business Associate to cure the alleged breach within a timeframe specified by Covered Entity. If Covered Entity determines that neither termination nor cure is feasible, Covered Entity shall report the violation to the Secretary.

#### (6) <u>Miscellaneous</u>

- a. <u>Definitions and Regulatory References</u>. All terms used, but not otherwise defined herein, shall have the same meaning as those terms in the Privacy and Security Rule, amended from time to time. A reference in the Agreement, as amended to include this Exhibit I, to a Section in the Privacy and Security Rule means the Section as in effect or as amended.
- b. <u>Amendment</u>. Covered Entity and Business Associate agree to take such action as is necessary to amend the Agreement, from time to time as is necessary for Covered Entity to comply with the changes in the requirements of HIPAA, the Privacy and Security Rule, and applicable federal and state law.
- c. <u>Data Ownership</u>. The Business Associate acknowledges that it has no ownership rights with respect to the PHI provided by or created on behalf of Covered Entity.
- d. <u>Interpretation</u>. The parties agree that any ambiguity in the Agreement shall be resolved to permit Covered Entity to comply with HIPAA, the Privacy and Security Rule.

Exhibit I	Contractor Initials
Health Insurance Portability Act	
Business Associate Agreement	
Page 5 of 6	Date

REFERENCE FOR APPENDIX A ONLY

New Hampshire Department of Health and Human Services



#### **Exhibit I**

- e. <u>Segregation</u>. If any term or condition of this Exhibit I or the application thereof to any person(s) or circumstance is held invalid, such invalidity shall not affect other terms or conditions which can be given effect without the invalid term or condition; to this end the terms and conditions of this Exhibit I are declared severable.
- f. <u>Survival</u>. Provisions in this Exhibit I regarding the use and disclosure of PHI, return or destruction of PHI, extensions of the protections of the Agreement in section (3) I, the defense and indemnification provisions of section (3) e and Paragraph 13 of the standard terms and conditions (P-37), shall survive the termination of the Agreement.

IN WITNESS WHEREOF, the parties hereto have duly executed this Exhibit I.		
The State	Name of the Contractor	
Signature of Authorized Representative	Signature of Authorized Representative	
Name of Authorized Representative	Name of Authorized Representative	
Title of Authorized Representative	Title of Authorized Representative	
Date	Date	

3/2014

REFERENCE FOR APPENDIX A ONLY

New Hampshire Department of Health and Human Services

Exhibit J



### CERTIFICATION REGARDING THE FEDERAL FUNDING ACCOUNTABILITY AND TRANSPARENCY ACT (FFATA) COMPLIANCE

The Federal Funding Accountability and Transparency Act (FFATA) requires prime awardees of individual Federal grants equal to or greater than \$25,000 and awarded on or after October 1, 2010, to report on data related to executive compensation and associated first-tier sub-grants of \$25,000 or more. If the initial award is below \$25,000 but subsequent grant modifications result in a total award equal to or over \$25,000, the award is subject to the FFATA reporting requirements, as of the date of the award. In accordance with 2 CFR Part 170 (Reporting Subaward and Executive Compensation Information), the Department of Health and Human Services (DHHS) must report the following information for any subaward or contract award subject to the FFATA reporting requirements:

- 1. Name of entity
- 2. Amount of award
- 3. Funding agency
- 4. NAICS code for contracts / CFDA program number for grants
- 5. Program source
- 6. Award title descriptive of the purpose of the funding action
- 7. Location of the entity
- 8. Principle place of performance
- 9. Unique identifier of the entity (DUNS #)
- 10. Total compensation and names of the top five executives if:
  - 10.1. More than 80% of annual gross revenues are from the Federal government, and those revenues are greater than \$25M annually and
  - 10.2. Compensation information is not already available through reporting to the SEC.

Prime grant recipients must submit FFATA required data by the end of the month, plus 30 days, in which the award or award amendment is made.

The Contractor identified in Section 1.3 of the General Provisions agrees to comply with the provisions of The Federal Funding Accountability and Transparency Act, Public Law 109-282 and Public Law 110-252, and 2 CFR Part 170 (Reporting Subaward and Executive Compensation Information), and further agrees to have the Contractor's representative, as identified in Sections 1.11 and 1.12 of the General Provisions execute the following Certification:

The below named Contractor agrees to provide needed information as outlined above to the NH Department of Health and Human Services and to comply with all applicable provisions of the Federal Financial Accountability and Transparency Act.

Contractor Name

	Contractor Name.
Date	Name: Title:

Date \_\_\_\_

### SAMPLE CONTRACT

### REFERENCE FOR APPENDIX A ONLY Appendix B New Hampshire Department of Health and Human Services **Exhibit J**



#### **FORM A**

As the Contractor identified in Section 1.3 of the General Provisions, I certify that the responses to the below listed questions are true and accurate.

1.	The DUNS number for your entity is:	
2.	receive (1) 80 percent or more of your annual g	mpleted fiscal year, did your business or organization ross revenue in U.S. federal contracts, subcontracts, greements; and (2) \$25,000,000 or more in annual ocontracts, loans, grants, subgrants, and/or
	NO YES	
	If the answer to #2 above is NO, stop here	
	If the answer to #2 above is YES, please answer	er the following:
3.	business or organization through periodic repor	out the compensation of the executives in your ts filed under section 13(a) or 15(d) of the Securities ()) or section 6104 of the Internal Revenue Code of
	NOYES	
	If the answer to #3 above is YES, stop here	
	If the answer to #3 above is NO, please answer	the following:
4.	4. The names and compensation of the five most organization are as follows:	highly compensated officers in your business or
	Name: Ar	nount:

Date \_\_\_\_\_



#### **DHHS Information Security Requirements**

#### A. Definitions

The following terms may be reflected and have the described meaning in this document:

- 1. "Breach" means the loss of control, compromise, unauthorized disclosure, unauthorized acquisition, unauthorized access, or any similar term referring to situations where persons other than authorized users and for an other than authorized purpose have access or potential access to personally identifiable information, whether physical or electronic. With regard to Protected Health Information, "Breach" shall have the same meaning as the term "Breach" in section 164.402 of Title 45, Code of Federal Regulations.
- "Computer Security Incident" shall have the same meaning "Computer Security Incident" in section two (2) of NIST Publication 800-61, Computer Security Incident Handling Guide, National Institute of Standards and Technology, U.S. Department of Commerce.
- 3. "Confidential Information" or "Confidential Data" means all confidential information disclosed by one party to the other such as all medical, health, financial, public assistance benefits and personal information including without limitation, Substance Abuse Treatment Records, Case Records, Protected Health Information and Personally Identifiable Information.
  - Confidential Information also includes any and all information owned or managed by the State of NH created, received from or on behalf of the Department of Health and Human Services (DHHS) or accessed in the course of performing contracted services of which collection, disclosure, protection, and disposition is governed by state or federal law or regulation. This information includes, but is not limited to Protected Health Information (PHI), Personal Information (PI), Personal Financial Information (PFI), Federal Tax Information (FTI), Social Security Numbers (SSN), Payment Card Industry (PCI), and or other sensitive and confidential information.
- 4. "End User" means any person or entity (e.g., contractor, contractor's employee, business associate, subcontractor, other downstream user, etc.) that receives DHHS data or derivative data in accordance with the terms of this Contract.
- 5. "HIPAA" means the Health Insurance Portability and Accountability Act of 1996 and the regulations promulgated thereunder.
- 6. "Incident" means an act that potentially violates an explicit or implied security policy, which includes attempts (either failed or successful) to gain unauthorized access to a system or its data, unwanted disruption or denial of service, the unauthorized use of a system for the processing or storage of data; and changes to system hardware, firmware, or software characteristics without the owner's knowledge, instruction, or consent. Incidents include the loss of data through theft or device misplacement, loss or misplacement of hardcopy documents, and misrouting of physical or electronic

Security Requirements
Page 1 of 9

Exhibit K Contractor Initials \_\_\_\_\_\_
DHHS Information

Date \_\_\_\_\_



#### **DHHS Information Security Requirements**

mail, all of which may have the potential to put the data at risk of unauthorized access, use, disclosure, modification or destruction.

- 7. "Open Wireless Network" means any network or segment of a network that is not designated by the State of New Hampshire's Department of Information Technology or delegate as a protected network (designed, tested, and approved, by means of the State, to transmit) will be considered an open network and not adequately secure for the transmission of unencrypted PI, PFI, PHI or confidential DHHS data.
- 8. "Personal Information" (or "PI") means information which can be used to distinguish or trace an individual's identity, such as their name, social security number, personal information as defined in New Hampshire RSA 359-C:19, biometric records, etc., alone, or when combined with other personal or identifying information which is linked or linkable to a specific individual, such as date and place of birth, mother's maiden name, etc.
- 9. "Privacy Rule" shall mean the Standards for Privacy of Individually Identifiable Health Information at 45 C.F.R. Parts 160 and 164, promulgated under HIPAA by the United States Department of Health and Human Services.
- 10. "Protected Health Information" (or "PHI") has the same meaning as provided in the definition of "Protected Health Information" in the HIPAA Privacy Rule at 45 C.F.R. § 160.103.
- 11. "Security Rule" shall mean the Security Standards for the Protection of Electronic Protected Health Information at 45 C.F.R. Part 164, Subpart C, and amendments thereto.
- 12. "Unsecured Protected Health Information" means Protected Health Information that is not secured by a technology standard that renders Protected Health Information unusable, unreadable, or indecipherable to unauthorized individuals and is developed or endorsed by a standards developing organization that is accredited by the American National Standards Institute.

#### I. RESPONSIBILITIES OF DHHS AND THE CONTRACTOR

- A. Business Use and Disclosure of Confidential Information.
  - 1. The Contractor must not use, disclose, maintain or transmit Confidential Information except as reasonably necessary as outlined under this Contract. Further, Contractor, including but not limited to all its directors, officers, employees and agents, must not use, disclose, maintain or transmit PHI in any manner that would constitute a violation of the Privacy and Security Rule.
  - 2. The Contractor must not disclose any Confidential Information in response to a

Exhibit K

Page 2 of 9

Contractor Initials \_\_\_ **DHHS** Information Security Requirements Date \_\_\_



#### **DHHS Information Security Requirements**

request for disclosure on the basis that it is required by law, in response to a subpoena, etc., without first notifying DHHS so that DHHS has an opportunity to consent or object to the disclosure.

- 3. If DHHS notifies the Contractor that DHHS has agreed to be bound by additional restrictions over and above those uses or disclosures or security safeguards of PHI pursuant to the Privacy and Security Rule, the Contractor must be bound by such additional restrictions and must not disclose PHI in violation of such additional restrictions and must abide by any additional security safeguards.
- 4. The Contractor agrees that DHHS Data or derivative there from disclosed to an End User must only be used pursuant to the terms of this Contract.
- 5. The Contractor agrees DHHS Data obtained under this Contract may not be used for any other purposes that are not indicated in this Contract.
- The Contractor agrees to grant access to the data to the authorized representatives of DHHS for the purpose of inspecting to confirm compliance with the terms of this Contract.

#### II. METHODS OF SECURE TRANSMISSION OF DATA

- 1. Application Encryption. If End User is transmitting DHHS data containing Confidential Data between applications, the Contractor attests the applications have been evaluated by an expert knowledgeable in cyber security and that said application's encryption capabilities ensure secure transmission via the internet.
- 2. Computer Disks and Portable Storage Devices. End User may not use computer disks or portable storage devices, such as a thumb drive, as a method of transmitting DHHS data.
- Encrypted Email. End User may only employ email to transmit Confidential Data if email is <u>encrypted</u> and being sent to and being received by email addresses of persons authorized to receive such information.
- 4. Encrypted Web Site. If End User is employing the Web to transmit Confidential Data, the secure socket layers (SSL) must be used and the web site must be secure. SSL encrypts data transmitted via a Web site.
- 5. File Hosting Services, also known as File Sharing Sites. End User may not use file hosting services, such as Dropbox or Google Cloud Storage, to transmit Confidential Data.
- 6. Ground Mail Service. End User may only transmit Confidential Data via *certified* ground mail within the continental U.S. and when sent to a named individual.
- 7. Laptops and PDA. If End User is employing portable devices to transmit Confidential Data said devices must be encrypted and password-protected.
- 8. Open Wireless Networks. End User may not transmit Confidential Data via an open

Contractor Initials \_\_\_\_\_\_

Date \_\_\_\_\_



#### **DHHS Information Security Requirements**

- wireless network. End User must employ a virtual private network (VPN) when remotely transmitting via an open wireless network.
- 9. Remote User Communication. If End User is employing remote communication to access or transmit Confidential Data, a virtual private network (VPN) must be installed on the End User's mobile device(s) or laptop from which information will be transmitted or accessed.
- 10. SSH File Transfer Protocol (SFTP), also known as Secure File Transfer Protocol. If End User is employing an SFTP to transmit Confidential Data, End User will structure the Folder and access privileges to prevent inappropriate disclosure of information. SFTP folders and sub-folders used for transmitting Confidential Data will be coded for 24-hour auto-deletion cycle (i.e. Confidential Data will be deleted every 24 hours).
- 11. Wireless Devices. If End User is transmitting Confidential Data via wireless devices, all data must be encrypted to prevent inappropriate disclosure of information.

#### III. RETENTION AND DISPOSITION OF IDENTIFIABLE RECORDS

The Contractor will only retain the data and any derivative of the data for the duration of this Contract. After such time, the Contractor will have 30 days to destroy the data and any derivative in whatever form it may exist, unless, otherwise required by law or permitted under this Contract. To this end, the parties must:

#### A. Retention

- The Contractor agrees it will not store, transfer or process data collected in connection with the services rendered under this Contract outside of the United States. This physical location requirement shall also apply in the implementation of cloud computing, cloud service or cloud storage capabilities, and includes backup data and Disaster Recovery locations.
- The Contractor agrees to ensure proper security monitoring capabilities are in place to detect potential security events that can impact State of NH systems and/or Department confidential information for contractor provided systems.
- The Contractor agrees to provide security awareness and education for its End Users in support of protecting Department confidential information.
- The Contractor agrees to retain all electronic and hard copies of Confidential Data in a secure location and identified in section IV. A.2
- The Contractor agrees Confidential Data stored in a Cloud must be in a FedRAMP/HITECH compliant solution and comply with all applicable statutes and regulations regarding the privacy and security. All servers and devices must have currently-supported and hardened operating systems, the latest anti-viral, antihacker, anti-spam, anti-spyware, and anti-malware utilities. The environment, as a

V4. Last update 04.04.2018 Exhibit K Contractor Initials \_\_\_ **DHHS** Information

Date \_\_\_



#### **DHHS Information Security Requirements**

whole, must have aggressive intrusion-detection and firewall protection.

6. The Contractor agrees to and ensures its complete cooperation with the State's Chief Information Officer in the detection of any security vulnerability of the hosting infrastructure.

#### B. Disposition

- If the Contractor will maintain any Confidential Information on its systems (or its sub-contractor systems), the Contractor will maintain a documented process for securely disposing of such data upon request or contract termination; and will obtain written certification for any State of New Hampshire data destroyed by the Contractor or any subcontractors as a part of ongoing, emergency, and or disaster recovery operations. When no longer in use, electronic media containing State of New Hampshire data shall be rendered unrecoverable via a secure wipe program in accordance with industry-accepted standards for secure deletion and media sanitization, or otherwise physically destroying the media (for example, degaussing) as described in NIST Special Publication 800-88, Rev 1, Guidelines for Media Sanitization, National Institute of Standards and Technology, U. S. Department of Commerce. The Contractor will document and certify in writing at time of the data destruction, and will provide written certification to the Department upon request. The written certification will include all details necessary to demonstrate data has been properly destroyed and validated. Where applicable, regulatory and professional standards for retention requirements will be jointly evaluated by the State and Contractor prior to destruction.
- 2. Unless otherwise specified, within thirty (30) days of the termination of this Contract, Contractor agrees to destroy all hard copies of Confidential Data using a secure method such as shredding.
- 3. Unless otherwise specified, within thirty (30) days of the termination of this Contract, Contractor agrees to completely destroy all electronic Confidential Data by means of data erasure, also known as secure data wiping.

#### **IV. PROCEDURES FOR SECURITY**

- A. Contractor agrees to safeguard the DHHS Data received under this Contract, and any derivative data or files, as follows:
  - The Contractor will maintain proper security controls to protect Department confidential information collected, processed, managed, and/or stored in the delivery of contracted services.
  - 2. The Contractor will maintain policies and procedures to protect Department confidential information throughout the information lifecycle, where applicable, (from creation, transformation, use, storage and secure destruction) regardless of the media used to store the data (i.e., tape, disk, paper, etc.).

Exhibit K Contractor Initials \_\_\_\_\_

Date \_\_\_\_\_



#### **DHHS Information Security Requirements**

- The Contractor will maintain appropriate authentication and access controls to contractor systems that collect, transmit, or store Department confidential information where applicable.
- 4. The Contractor will ensure proper security monitoring capabilities are in place to detect potential security events that can impact State of NH systems and/or Department confidential information for contractor provided systems.
- 5. The Contractor will provide regular security awareness and education for its End Users in support of protecting Department confidential information.
- 6. If the Contractor will be sub-contracting any core functions of the engagement supporting the services for State of New Hampshire, the Contractor will maintain a program of an internal process or processes that defines specific security expectations, and monitoring compliance to security requirements that at a minimum match those for the Contractor, including breach notification requirements.
- 7. The Contractor will work with the Department to sign and comply with all applicable State of New Hampshire and Department system access and authorization policies and procedures, systems access forms, and computer use agreements as part of obtaining and maintaining access to any Department system(s). Agreements will be completed and signed by the Contractor and any applicable sub-contractors prior to system access being authorized.
- 8. If the Department determines the Contractor is a Business Associate pursuant to 45 CFR 160.103, the Contractor will execute a HIPAA Business Associate Agreement (BAA) with the Department and is responsible for maintaining compliance with the agreement.
- 9. The Contractor will work with the Department at its request to complete a System Management Survey. The purpose of the survey is to enable the Department and Contractor to monitor for any changes in risks, threats, and vulnerabilities that may occur over the life of the Contractor engagement. The survey will be completed annually, or an alternate time frame at the Departments discretion with agreement by the Contractor, or the Department may request the survey be completed when the scope of the engagement between the Department and the Contractor changes.
- 10. The Contractor will not store, knowingly or unknowingly, any State of New Hampshire or Department data offshore or outside the boundaries of the United States unless prior express written consent is obtained from the Information Security Office leadership member within the Department.
- 11. Data Security Breach Liability. In the event of any security breach Contractor shall make efforts to investigate the causes of the breach, promptly take measures to prevent future breach and minimize any damage or loss resulting from the breach. The State shall recover from the Contractor all costs of response and recovery from

Exhibit K

Contractor Initials \_\_\_\_\_

Date \_\_\_

DHHS Information
Security Requirem

V4 Last update 04 04 2018



#### **DHHS Information Security Requirements**

the breach, including but not limited to: credit monitoring services, mailing costs and costs associated with website and telephone call center services necessary due to the breach.

- 12. Contractor must, comply with all applicable statutes and regulations regarding the privacy and security of Confidential Information, and must in all other respects maintain the privacy and security of PI and PHI at a level and scope that is not less than the level and scope of requirements applicable to federal agencies, including, but not limited to, provisions of the Privacy Act of 1974 (5 U.S.C. § 552a), DHHS Privacy Act Regulations (45 C.F.R. §5b), HIPAA Privacy and Security Rules (45 C.F.R. Parts 160 and 164) that govern protections for individually identifiable health information and as applicable under State law.
- 13. Contractor agrees to establish and maintain appropriate administrative, technical, and physical safeguards to protect the confidentiality of the Confidential Data and to prevent unauthorized use or access to it. The safeguards must provide a level and scope of security that is not less than the level and scope of security requirements established by the State of New Hampshire, Department of Information Technology. Refer to Vendor Resources/Procurement at https://www.nh.gov/doit/vendor/index.htm for the Department of Information Technology policies, guidelines, standards, and procurement information relating to vendors.
- 14. Contractor agrees to maintain a documented breach notification and incident response process. The Contractor will notify the State's Privacy Officer, and additional email addresses provided in this section, of any security breach within two (2) hours of the time that the Contractor learns of its occurrence. This includes a confidential information breach, computer security incident, or suspected breach which affects or includes any State of New Hampshire systems that connect to the State of New Hampshire network.
- 15. Contractor must restrict access to the Confidential Data obtained under this Contract to only those authorized End Users who need such DHHS Data to perform their official duties in connection with purposes identified in this Contract.
- 16. The Contractor must ensure that all End Users:
  - a. comply with such safeguards as referenced in Section IV A. above, implemented to protect Confidential Information that is furnished by DHHS under this Contract from loss, theft or inadvertent disclosure.
  - b. safeguard this information at all times.
  - c. ensure that laptops and other electronic devices/media containing PHI, PI, or PFI are encrypted and password-protected.
  - d. send emails containing Confidential Information only if <u>encrypted</u> and being sent to and being received by email addresses of persons authorized to receive such information.

Contractor Initials \_\_\_\_\_

V4.	Last	update	04.04.2018	



#### **DHHS Information Security Requirements**

- e. limit disclosure of the Confidential Information to the extent permitted by law.
- f. Confidential Information received under this Contract and individually identifiable data derived from DHHS Data, must be stored in an area that is physically and technologically secure from access by unauthorized persons during duty hours as well as non-duty hours (e.g., door locks, card keys, biometric identifiers, etc.).
- g. only authorized End Users may transmit the Confidential Data, including any derivative files containing personally identifiable information, and in all cases, such data must be encrypted at all times when in transit, at rest, or when stored on portable media as required in section IV above.
- h. in all other instances Confidential Data must be maintained, used and disclosed using appropriate safeguards, as determined by a risk-based assessment of the circumstances involved.
- understand that their user credentials (user name and password) must not be shared with anyone. End Users will keep their credential information secure. This applies to credentials used to access the site directly or indirectly through a third party application.

Contractor is responsible for oversight and compliance of their End Users. DHHS reserves the right to conduct onsite inspections to monitor compliance with this Contract, including the privacy and security requirements provided in herein, HIPAA, and other applicable laws and Federal regulations until such time the Confidential Data is disposed of in accordance with this Contract.

#### V. LOSS REPORTING

The Contractor must notify the State's Privacy Officer, Information Security Office and Program Manager of any Security Incidents and Breaches within two (2) hours of the time that the Contractor learns of their occurrence.

The Contractor must further handle and report Incidents and Breaches involving PHI in accordance with the agency's documented Incident Handling and Breach Notification procedures and in accordance with 42 C.F.R. §§ 431.300 - 306. In addition to, and notwithstanding, Contractor's compliance with all applicable obligations and procedures, Contractor's procedures must also address how the Contractor will:

- 1. Identify Incidents:
- 2. Determine if personally identifiable information is involved in Incidents;

- 3. Report suspected or confirmed Incidents as required in this Exhibit or P-37;
- 4. Identify and convene a core response group to determine the risk level of Incidents and determine risk-based responses to Incidents; and

Exhibit K	Contractor Initials
DHHS Information	
Security Requirements	
Page 8 of 9	Date



#### **DHHS Information Security Requirements**

5. Determine whether Breach notification is required, and, if so, identify appropriate Breach notification methods, timing, source, and contents from among different options, and bear costs associated with the Breach notice as well as any mitigation measures.

Incidents and/or Breaches that implicate PI must be addressed and reported, as applicable, in accordance with NH RSA 359-C:20.

#### VI. PERSONS TO CONTACT

A. DHHS contact for Data Management or Data Exchange issues:

DHHSInformationSecurityOffice@dhhs.nh.gov

B. DHHS contacts for Privacy issues:

DHHSPrivacyOfficer@dhhs.nh.gov

C. DHHS contact for Information Security issues:

DHHSInformationSecurityOffice@dhhs.nh.gov

D. DHHS contact for Breach notifications:

DHHSInformationSecurityOffice@dhhs.nh.gov

DHHSPrivacy.Officer@dhhs.nh.gov

Exhibit K	Contractor Initials
Natausatian	

Date \_\_\_\_\_

#### APPENDIX C

# Addendum to Culturally and Linguistically Appropriate Services (CLAS) Section of RFP for Purpose of Documenting Title VI Compliance

All DHHS bidders are required to complete the following two (2) steps as part of their proposal:

- Perform an individualized organizational assessment, using the four-factor analysis, to determine the extent of language assistance to provide for programs, services and/or activities; and;
- (2) Taking into account the outcome of the four-factor analysis, respond to the questions below.

#### Background:

Title VI of the Civil Rights Act of 1964 and its implementing regulations provide that no person shall be subjected to discrimination on the basis of race, color, or national origin under any program that receives Federal financial assistance. The courts have held that national origin discrimination includes discrimination on the basis of limited English proficiency. Any organization or individual that receives Federal financial assistance, through either a grant, contract, or subcontract is a covered entity under Title VI. Examples of covered entities include the NH Department of Health and Human Services and its contractors.

Covered entities are required to take <u>reasonable steps</u> to ensure **meaningful access** by persons with limited English proficiency (LEP) to their programs and activities. LEP persons are those with a limited ability to speak, read, write or understand English.

The **key** to ensuring meaningful access by LEP persons is effective communication. An agency or provider can ensure effective communication by developing and implementing a language assistance program that includes policies and procedures for identifying and assessing the language needs of its LEP clients/applicants, and that provides for an array of language assistance options, notice to LEP persons of the right to receive language assistance free of charge, training of staff, periodic monitoring of the program, and translation of certain written materials.

The Office for Civil Rights (OCR) is the federal agency responsible for enforcing Title VI. OCR recognizes that covered entities vary in size, the number of LEP clients needing assistance, and the nature of the services provided. Accordingly, covered entities have some flexibility in how they address the needs of their LEP clients. (In other words, it is understood that one size language assistance program does not fit all covered entities.)

The **starting point** for covered entities to determine the extent of their obligation to provide LEP services is to apply a four-factor analysis to their organization. It is important to understand that the flexibility afforded in addressing the needs of LEP clients **does not diminish** the obligation covered entities have to address those needs.

#### **APPENDIX C**

#### Examples of practices that may violate Title VI include:

- Limiting participation in a program or activity due to a person's limited English proficiency;
- Providing services to LEP persons that are more limited in scope or are lower in quality than those provided to other persons (such as then there is no qualified interpretation provided);
- Failing to inform LEP persons of the right to receive free interpreter services and/or requiring LEP persons to provide their own interpreter;
- Subjecting LEP persons to unreasonable delays in the delivery of services.

#### BIDDER STEP #1 - Individualized Assessment Using Four-Factor Analysis

The four-factor analysis helps an organization determine the right mix of services to provide to their LEP clients. The right mix of services is based upon an individualized assessment, involving the balancing of the following four factors.

- (1) The **number** or proportion of LEP persons served or likely to be encountered in the population that is eligible for the program;
- (2) The **frequency** with which LEP individuals come in contact with the program, activity or service;
- (3) The **importance** or impact of the contact upon the lives of the person(s) served by the program, activity or service;
- (4) The **resources** available to the organization to provide effective language assistance.

This addendum was created to facilitate bidders' application of the four-factor analysis to the services they provide. At this stage, bidders are not required to submit their four-factor analysis as part of their proposal. However, successful bidders will be required to submit a detailed description of the language assistance services they will provide to LEP persons to ensure meaningful access to their programs and/or services, within 10 days of the date the contract is approved by Governor and Council. For further guidance, please see the Bidder's Reference for Completing the Culturally and Linguistically Appropriate Services (CLAS) Section of the RFP, which is available in the Vendor/RFP Section of the DHHS website.

### Important Items to Consider When Evaluating the Four Factors.

### Factor #1 The number or proportion of LEP persons served or encountered in the population that is eligible for the program.

### Considerations:

- The eligible population is specific to the program, activity or service. It includes LEP persons serviced by the program, as well as those directly affected by the program, activity or service.
- Organizations are required <u>not only</u> to examine data on LEP persons served by their program, but also those in the community who are *eligible* for the program (but who are not currently served or participating in the program due to existing language barriers).
- Relevant data sources may include information collected by program staff, as well as external data, such as the latest Census Reports.
- Recipients are required to apply this analysis to each language in the service area. When considering the number or proportion of LEP individuals in a service area, recipients should consider whether the minor children their programs serve have LEP parent(s) or guardian(s) with whom the recipient may need to interact. It is also important to consider language minority populations that are eligible for the programs or services, but are not currently served or participating in the program, due to existing language barriers.
- An effective means of determining the number of LEP persons served is to record the preferred languages of people who have day-to-day contact with the program.
- It is important to remember that the *focus* of the analysis is on the <u>lack</u> of English proficiency, not the ability to speak more than one language.

### Factor #2: The frequency with which LEP individuals come in contact with the program, activity or service.

- The more frequently a recipient entity has contact with individuals in a particular language group, the more likely that language assistance in that language is needed. For example, the steps that are reasonable for a recipient that serves an LEP person on a one-time basis will be very different from those that are expected from a recipient that serves LEP persons daily.
- Even recipients that serve people from a particular language group infrequently
  or on an unpredictable basis should use this four-factor analysis to determine
  what to do if an LEP person seeks services from their program.
- The resulting plan may be as simple as being prepared to use a telephone interpreter service.
- The key is to have a plan in place.

### Factor #3 The importance or impact of the contact upon the lives of the person(s) served by the program, activity or service.

- The more important a recipient's activity, program or service, or the greater the
  possible consequence of the contact to the LEP persons, the more likely
  language services are needed.
- When considering this factor, the recipient should determine both the importance, as well as the urgency of the service. For example, if the communication is both important and urgent (such as the need to communicate information about an emergency medical procedure), it is more likely that immediate language services are required. If the information to be communicated is important but not urgent (such as the need to communicate information about elective surgery, where delay will not have any adverse impact on the patient's health), it is likely that language services are required, but that such services can be delayed for a reasonable length of time.

### Factor #4 The resources available to the organization to provide effective language assistance.

- A recipient's level of resources and the costs of providing language assistance services is another factor to consider in the analysis.
- Remember, however, that cost is merely one factor in the analysis. Level of resources and costs do not diminish the requirement to address the need, however they may be considered in determining how the need is addressed;
- Resources and cost issues can often be reduced, for example, by sharing language assistance materials and services among recipients. Therefore, recipients should carefully explore the most cost-effective means of delivering quality language services prior to limiting services due to resource limitations.

### BIDDER STEP #2 - Required Questions Relating to Language Assistance Measures

Taking into account the four-factor analysis, please answer the following questions in the six areas of the table below. (**Do not** attempt to answer the questions until you have completed the four-factor analysis.) The Department understands that your responses will depend on the outcome of the four-factor analysis. The requirement to provide language assistance does not vary, but the measures taken to provide the assistance will necessarily differ from organization to organization.

1. IDENTIFICATION OF LEP PERSONS SERVED OR LIKELY TO BE ENCOUNTERED IN YOUR PROGRAM					
a. Do you make an effort to identify LEP persons served	Yes	No			
in your program?					
(One way to identify LEP persons served in your program is to collect data on ethnicity, race, and/or preferred language.)					
b. Do you make an effort to identify LEP persons likely to be encountered in the population eligible for your program or service?	Yes	No			
(One way to identify LEP persons likely to be encountered is by examining external data sources, such as Cenus data)					
c. Does you make an effort to use data to identify new and emerging population or community needs?	Yes	No			
2. NOTICE OF AVAILABILITY OF LANGUAGE ASSISTANCE	Ē				
Do you inform all applicants / clients of their right to	Yes	No			
receive language / communication assistance services at no cost?					
(Or, do you have procedures in place to notify LEP					
applicants / clients of their right to receive assistance, if needed?)					
Example: One way to notify clients about the availability of					
language assistance is through the use of an "I Speak" card.					
3. STAFF TRAINING		N.1			
Do you provide training to personnel at all levels of your organization on federal civil rights laws compliance and	Yes	No			
the procedures for providing language assistance to LEP persons, if needed?					

4. PROVISION OF LANGUAGE ASSISTANCE		
Do you provide language assistance to LEP persons, free of	Yes	No
charge, in a timely manner?		
(Or, do you have procedures in place to provide language		
assistance to LEP persons, if needed)		

In general, covered entities are required to provide two types of				
language assistance: (1) oral interpretation and (2) translation of				
written materials. Oral interpretation may be carried out by				
contracted in-person or remote interpreters, and/or bi-lingual staff.				
(Examples of written materials you may need to translate include				
vital documents such as consent forms and statements of rights.)				
5. ENSURING COMPETENCY OF INTERPRETERS USED IN PROG	RAM	AND		
THE ACCURACY OF TRANSLATED MATERIALS				
a. Do you make effort to assess the language fluency of all	Yes	No		
interpreters used in your program to determine their level of				
competence in their specific field of service?				
(Note: A way to fulfill this requirement is to use certified interpreters				
only.)				
b. As a general rule, does your organization avoid the use of	Yes	No		
family members, friends, and other untested individual to				
provide interpretation services?				
c. Does your organization have a policy and procedure in place	Yes	No		
to handle client requests to use a family member, friend, or				
other untested individual to provide interpretation services?				
d. Do you make an effort to verify the accuracy of any	Yes	No	N/A	
translated materials used in your program (or use only				
professionally certified translators)?				
(Note: Depending on the outcome of the four-factor analysis, N/A				
(Not applicable) may be an acceptable response to this question.				
6. MONITORING OF SERVICES PROVIDED				
Does you make an effort to periodically evaluate the effectiveness of	Ye	S	No	
any language assistance services provided, and make modifications,	make modifications,			
as needed?				
If there is a designated staff member who carries out the evaluation Y				
function?				
If so, please provide the person's title:				
	ı			

By signing and submitting this attachment to RFP#\_\_\_\_\_\_, the Contractor affirms that it:

- 1.) Has completed the four-factor analysis as part of the process for creating its proposal, in response to the above referenced RFP.
- 2.) Understands that Title VI of the Civil Rights Act of 1964 requires the Contractor to take reasonable steps to ensure meaningful access to *all* LEP persons to all programs, services, and/or activities offered by my organization.

3.) Understands that, if selected, the Contractor will be required to submit a detailed description of the language assistance services it will provide to LEP persons to ensure meaningful access to programs and/or services, within 10 days of the

date the contract is approved by Govern	nor and Council.
ntractor/Vendor Signature	Contractor's Representative Name/Title

### New Hampshire Department of Health and Human Services

### COMPLETE ONE BUDGET FORM FOR EACH BUDGET PERIOD

Instructions: Fill out the Direct/Indirect columns only. The Total cost auto-populates through the use of a formula.

Bidder/Program Name:
Budget Request for:

**Budget Period:** 

	Total Program Cost				
Line Item	Direct		Indirect	Total	
1. Total Salary/Wages	\$	-	\$ -	\$ -	
2. Employee Benefits	\$	-	\$ -	\$ -	
3. Consultants	\$	-	\$ -	\$ -	
4. Equipment:	\$	-	\$ -	\$ -	
Rental	\$	-	\$ -	\$ -	
Repair and Maintenance	\$	-	\$ -	\$ -	
Purchase/Depreciation	\$	-	\$ -	\$ -	
5. Supplies:	\$	-	\$ -	\$ -	
Educational	\$	-	\$ -	\$ -	
Office	\$	-	\$ -	\$ -	
6. Travel	\$	-	\$ -	\$ -	
7. Occupancy	\$	-	\$ -	\$ -	
8. Current Expenses	\$	-	\$ -	\$ -	
Telephone	\$	-	\$ -	\$ -	
Postage	\$	-	\$ -	\$ -	
Subscriptions	\$	-	\$ -	\$ -	
Audit and Legal	\$	-	\$ -	\$ -	
Insurance	\$	-	\$ -	\$ -	
Board Expenses	\$	-	\$ -	\$ -	
9. Software	\$	-	\$ -	\$ -	
10. Marketing/Communications	\$	-	\$ -	\$ -	
11. Staff Education and Training	\$	-	\$ -	\$ -	
12. Subcontracts/Agreements	\$	-	\$ -	\$ -	
13. Other (specific details mandatory):	\$	-	\$ -	\$ -	
	\$	-	\$ -	\$ -	
TOTAL	\$	-	\$ -	\$ -	

**Indirect As A Percent of Direct** 

### Appendix E

Program Staff List						
New Hampshire Department of Health and Human Services						
COMPLETE	ONE PROGRAM	STAFF LIS	ST FOR E	ACH STA	ATE FISC	AL YEAR
Proposal Agency Name: Program: Budget Period:						
A	В	С	D	E	E	lF
Position Title	Current Individual in Position	Projected Hrly Rate as of 1st Day of	Hours per Week	Amnt Funded by this program for Budget	Amnt Funded by other sources for Budget Period	Site*
Example:	Sandra Smith	Ф04 OO	40	£42.600	¢42.600	
Program Coordinator	Sandra Smith	\$21.00	40	\$43,680	\$43,680	
Administrative Salaries						
Total Admin. Salaries				\$0	\$0	
Direct Service Salaries						
Total Direct Salaries				\$0	\$0	
Total Salaries by Program				\$0.00	\$0.00	

Please note, any forms downloaded from the DHHS website will NOT calculate. Forms will be sent electronically via e-mail to all programs submitting a Letter of Intent by the due date.

\*Please list which site(s) each staff member works at, if your agency has multiple sites.

All vendors responding to Department-issued Requests for Proposals (RFPs), Requests for Bids (RFBs), or Requests for Applications (RFAs) must complete and return pages 3 & 4 of Appendix F, as a required attachment.

### 1. Definitions

- 1.1. Department NH Department of Health and Human Services (DHHS).
- 1.2. Vendors non-state agency external entities with which the Department intends to enter into a legal agreement. Component units of the State shall be considered vendors (e.g., University of New Hampshire, Community College System of New Hampshire.
- 1.3. Subrecipients <u>vendors issued funds to provide goods or services on behalf of the Department to the public.</u> In accordance with <u>2 CFR 200.330</u>, characteristics which support the classification of a subrecipient include when the non-Federal entity:
  - 1.3.1. Determines who is eligible to receive what Federal assistance;
  - 1.3.2. Has its performance measured in relation to whether objectives of a Federal program were met;
  - 1.3.3. Has responsibility for programmatic decision making;
  - 1.3.4. Is responsible for adherence to applicable Federal program requirements specified in the Federal award; and
  - 1.3.5. In accordance with its agreement, uses the Federal funds to carry out a program for a public purpose specified in authorizing statute, as opposed to providing goods or services for the benefit of the Department.
- 1.4. Contractors <u>vendors issued funds to provide goods or services to the Department.</u> In accordance with <u>2 CFR 200.330</u>, characteristics indicative of a contractor are when the vendor:
  - 1.4.1. Provides the goods and services within normal business operations;
  - 1.4.2. Provides similar goods or services to many different purchasers;
  - 1.4.3. Normally operates in a competitive environment:
  - 1.4.4. Provides goods or services that are ancillary to the operation of the Federal program; and
  - 1.4.5. Is not subject to compliance requirements of the Federal program as a result of the agreement, though similar requirements may apply for other reasons.

### 2. Vendor Identification & Risk Assessment

- 2.1. The Department shall identify <u>ALL</u> vendors receiving federal, general, or other funds as either a Subrecipient or a Contractor, as defined in Section 1, above and in 2 CFR 200.330.
- 2.2. The Department shall complete a risk assessment of Subrecipients to evaluate their risk of non-compliance with Federal and State statutes and regulations, as well as the terms and conditions of the contract.
- 2.3. The Department shall assess vendor risk utilizing multiple factors that include, but are not limited to:
  - 2.3.1. Grant management experience.
  - 2.3.2. Documented history of non-performance or non-compliance.

- 2.3.3. Audit findings.
- 2.3.4. Recent personnel or system changes.
- 2.3.5. Financial solvency.
- 2.3.6. Adequacy of internal controls.

### 3. Contract Monitoring

- 3.1. The Department shall determine if enhanced monitoring is necessary to address any risks identified through the risk assessment referenced in Section 2, above.
- 3.2. The Department shall incorporate contract monitoring procedures and activities into final contracts to address identified risks, which may include but are not limited to:
  - 3.2.1. Requesting vendors to provide fiscal reports and documentation behind reports to the Department for review.
  - 3.2.2. Reviewing vendor reporting processes and systems for data integrity.
  - 3.2.3. Performing file reviews to ensure vendor compliance with state and federal laws and rules in the administration of the contract.
  - 3.2.4. Conducting site visits to assess vendor compliance with applicable contract objectives and requirements.
  - 3.2.5. Reviewing vendor expenditure details to ensure all expenditures are allowable and in compliance with Federal and State laws and other applicable policies or rules.
  - 3.2.6. Providing targeted training or technical assistance to vendors.
  - 3.2.7. Reviewing monthly financial data to assess vendor financial solvency.
- 3.3. The Department shall conduct contract monitoring activities as specified in resulting contracts.

### 4. Vendor Disqualification

- 4.1. The Department reserves the right to disqualify vendors from selection based on the results of the risk assessment described in Section 2 above.
- 4.2. The Department reserves the right to disqualify vendors who refuse to complete and return the Management Questionnaire on Page 3 and 4 of Appendix F, Contract Monitoring.
- 4.3. The Department intends to only disqualify a vendor that, based on the results of the risk assessment described in Section 2 above, poses an unmanageable degree of programmatic and/or financial risk that may greatly inhibit the vendor's ability to execute the provisions of the contract.
- 4.4. The Department considers an unmanageable degree of risk to be present when:
  - 4.4.1. The vendor appears to be financially unstable based on the Department's analysis of the vendor's audited financial statements; and/or
  - 4.4.2. The identified programmatic risks may severely inhibit the vendor's ability to execute the contract in accordance with the requirements therein.
- 4.5. In the event that the Department disqualifies a vendor from selection, the vendor shall have no right to appeal the Department's decision. Any review shall be in accordance with NH. RSA 21-G:37, IV.

### **Management Questionnaire**

All vendors responding to Department-issued Requests for Proposals (RFPs), Requests for Bids (RFBs), or Requests for Applications (RFAs) must complete and return this Management Questionnaire.

	Question	YES	NO	N/A
1.	During the past 18 months, have you experienced staff turnover in positions that will be involved in the administration of the contract or MOU?	□Yes	□No	□N/A
2.	Will you subcontract any part of the work that will be required under the final contract or MOU to other entities?	□Yes	□No	□N/A
3.	Have you managed the same or a similar contract or program during one of the last five (5) calendar years?	□Yes	□No	□N/A
4.	Have you received federal funds from DHHS through a contract, MOU, or other legal agreement during one of the last five (5) calendar years?	□Yes	□No	□N/A
5.	Were you ever provided formal written notification from the Department that you were in non-compliance or failed to perform in accordance with contract provisions or requirements?	□Yes	□No	□N/A
6.	Based on your understanding of the future requirements of the contract or MOU, will your organization determine whether individuals, institutions, or businesses will be eligible to receive services or financial assistance?	□Yes	□No	□N/A
7.	Is your organization a for-profit organization, foreign entity, or foundation?	□Yes	□No	□N/A
8.	Was your organization incorporated more than two years ago?	□Yes	□No	□N/A
9.	Did you have an audit performed in accordance with A-133 (Single Audit) standards for your most recently completed fiscal year?	□Yes	□No	□N/A
10.	If you had an audit performed in accordance with A-133 (Single Audit) standards by an external entity or an audit performed by a state or federal agency during the most recently completed fiscal year, did the audit include any findings?	□Yes	□No	□N/A
11.	Has your organization implemented a new accounting, financial, or programmatic IT system within the last two years?	□Yes	□No	□N/A
12.	Are you aware of any ongoing or pending lawsuits filed against your organization?	□Yes	□No	□N/A
13.	Does your accounting system identify the receipt and expenditure of program funds separately by each contract/grant, and by line item categories?	□Yes	□No	□N/A

	Question	YES	NO	N/A		
14.	Do you have procedures to ensure expenditures are reviewed by an independent person to determine that all expenditures are allowable under the terms of the contract as well as federal and state regulations, laws and rules?	□Yes	□No	□N/A		
15.	Are time distribution records maintained for each employee performing contracted services that account for time spent working on the contract versus time spent on all other activities?	□Yes	□No	□N/A		
16.	Does your property management system maintain a description of equipment, acquisition date, funding source, location and condition?	□Yes	□No	□N/A		
17.	Does your financial system compare amounts spent to date with budgeted amounts for each award?	□Yes	□No	□N/A		
18.	Does your accounting/financial system include budgetary controls to prevent incurring obligations in excess of total funds available for a grant or a cost category (i.e., personnel costs, equipment, travel)?	□Yes	□No	□N/A		
19.	If you intend to subcontract a portion of the work under the resulting contract to another entity, do you have competitive bid procedures for purchases and personal services contracts compliant with state and federal regulations, laws, and rules?	□Yes	□No	□N/A		
20.	If you intend to subcontract a portion of the work under the resulting contract to another entity, do you have written policies and procedures for subrecipient/contractor determinations, risk assessments, and subrecipient monitoring as required under Federal Uniform Guidance (2 CFR 200.330 & 331 et. seq.)?	□Yes	□No	□N/A		
21.	Does your organization maintain a formal system of segregation of duties for procurement, time keeping, and bank statement reconciliation activities?	□Yes	□No	□N/A		
22.	Do you maintain written policy and procedures for all aspects of financial transactions and accounting related to time keeping, a record retention, procurement, and asset management that are compliant with Federal Uniform Guidance requirements (2 CFR 200.300 et seq.)?	□Yes	□No	□N/A		
I hereby declare that the answers provided in the Management Questionnaire of Appendix F, Contract Monitoring Provisions, are accurate and true to the best of my knowledge.						
Sign	Printed Name & Job Title		Date			

### Appendix G Geographic Regions



### Region I

Albany Bartlett Bath **Benton** Berlin Bethlehem Brookfield Carroll Chatham Clarksville Colebrook Columbia Conway Dalton Dixville Dummer Easton Eaton Effingham Errol Franconia Freedom Gorham Hart's Location

Gorham
Hart's Locatic
Haverhill
Jackson
Jefferson
Lancaster
Landaff
Lincoln
Lisbon
Littleton
Lyman
Madison
Milan
Monroe
Moultonboro

Moultonborough Northumberland

Ossipee
Piermont
Pittsburg
Randolph
Sandwich
Shelburne
Stark

Stewartstown Stratford Sugar Hill Tamworth Tuftonboro Wakefield Warren Waterville

Wentworth Location

Whitefield
Wolfeboro
Woodstock

### Region II

Acworth Canaan Charlestown Claremont Cornish Croydon Dorchester Enfield Goshen Grafton Grantham Hanover Langdon Lebanon Lempster Lyme Newport Orange Orford Plainfield Springfield Sunapee Unity Washington

### Region III

Alexandria Alton Ashland Barnstead Belmont Bridgewater Bristol Campton Center Harbor Ellsworth Gilford Gilmanton Groton Hebron Holderness Laconia Meredith New Hampton **Plymouth** Rumney Sanbornton Thornton Tilton

Wentworth

### Region VI

Allenstown Andover Boscawen Bow Bradford Canterbury Chichester Concord Danbury Deering Dunbarton **Epsom** Franklin Henniker Hill Hillsboro Hopkinton Loudon New London Newburv Northfield Pembroke Pittsfield Salisbury Sutton Warner Weare Webster Wilmot

### Region V

Windsor

Alstead Antrim Bennington Chesterfield Dublin Fitzwilliam Francestown Gilsum Greenville Hancock Harrisville Hinsdale **Jaffrey** Keene Lyndeborough Marlborough Marlow Nelson New Ipswich Peterborough Richmond Rindge Roxbury Sharon Stoddard Sullivan Surry Swanzey Temple

Troy
Sharon
Stoddard
Sullivan
Surry
Swanzey
Temple
Troy
Walpole
Westmoreland

### Region VI

Winchester

Wilton

Amherst Brookline Hollis Hudson Litchfield Mason Merrimack Milford Mont Vernon Nashua

### Region VII

Auburn
Bedford
Candia
Goffstown
Hooksett
Londonderry
Manchester
New Boston

#### Region VIII

**Brentwood** Deerfield East Kingston **Epping** Exeter Fremont Greenland Hampton Hampton Falls Kensington Kingston **New Castle** Newfields Newinaton Newmarket North Hampton Northwood Nottingham Portsmouth Raymond Rye Seabrook South Hampton

Stratham

### Region IX

Barrington
Dover
Durham
Farmington
Lee
Madbury
Middleton
Milton
New Durham
Rochester
Rollinsford
Somersworth
Strafford

#### Region X

Atkinson Chester Danville Derry Hampstead Newton Pelham Plaistow Salem Sandown Windham

## Appendix H NH Administrative Rules He-M 402 PEER SUPPORT (Statutory Authority: RSA 126-N:4)



### He-M 402.01 Purpose.

- (a) The purpose of this part is to define the criteria and procedures for the operation of Peer Support Agencies (PSAs).
- (b) The purpose of a PSA is to provide peer supports, peer education and peer programming approved by the state mental health authority that:
  - (1) Foster wellness in participants by supporting peers in identifying, and achieving an evolving and hopeful vision for their future;
  - (2) Foster self-advocacy skills, autonomy, and independence;
  - (3) Foster the ability to enhance a quality of life for participants including:
    - a. Connection with their families;
    - b. Connection with communities of their choice; and
    - c. Personally meaningful occupation;
  - (4) Emphasize mutuality as demonstrated by:
    - a. Shared decision making;
    - b. Strong conflict resolution;
    - c. Non-medical approaches to support; and
    - d. Non-static roles, such as, staff who are members and participants, and members and participants who are educators:
  - (5) Offer alternative views on wellness and the effects of trauma and abuse:
  - (6) Encourage informed decision-making about all aspects of participant's lives;
  - (7) Support peers in understanding how they came to know what they know, by challenging perceived self-limitations, while encouraging the development of beliefs that enhance personal and relational growth and moving towards the life the peer desires: and
  - (8) Emphasize a holistic approach to health that includes a vision of the "whole" person.

<u>Source.</u> #2038, eff 7-1-82; ss by #2711, eff 5-16-84; ss by #5130, eff 5-1-91, EXPIRED: 5-1-97

New. #8445, eff 10-6-05, EXPIRED: 10-6-13

New. #12193, eff 5-26-17

#### He-M 402.02 Definitions.

- (a) "Board of directors" means the governing body of a nongovernmental PSA.
- (b) "Culturally competent" means having attained the knowledge, skills and attitudes necessary to provide effective supports, services, education and technical assistance to populations in the geographic area served by the agency.
- (c) "Department" means the New Hampshire department of health and human services

## Appendix H NH Administrative Rules He-M 402 PEER SUPPORT (Statutory Authority: RSA 126-N:4)



- (d) "Guest" means any person who is invited to visit the PSA by a member, a participant, or the PSA.
- (e) "Member" means any peer, who has made an informed decision to join, and agrees to support the goals and objectives of the PSA.
- (f) "Participant" means a consumer, whether or not he or she is a member, who participates in any aspect of the peer support agency.
- (g) "Peer" means any individual, 18 years of age or older, who self identifies as having lived experience as a former recipient, or as at significant risk of becoming a recipient of publicly funded mental health services.
- (h) "Peer support agency (PSA)" means an organization whose primary purpose is to provide culturally competent peer support to peers 18 years of age or older.
- (i) "Peer support services" means services that:
  - (1) Are provided for peers and by peers;
  - (2) Are designed to assist peers in their recovery;
  - (3) Include an educational environment in which people have the opportunity to learn wellness strategies while developing mutually beneficial relationships; and
  - (4) Include other educational, vocational or housing opportunities, as determined by the PSA.
- (j) "Recovery" means, development of personal and social skills, beliefs and characteristics that:
  - (1) Support choice;
  - (2) Increase quality of life;
  - (3) Decrease dependence on the most restrictive services.

<u>Source.</u> #2038, eff 7-1-82; ss by #2711, eff 5-16-84; ss by #5130, eff 5-1-91, EXPIRED: 5-1-97

New. #8445, eff 10-6-05, EXPIRED: 10-6-13

New. #12193, eff 5-26-17

#### He-M 402.03 Composition and Responsibilities of a PSA.

- (a) A PSA shall be incorporated and shall have an established plan for governance.
- (b) The plan for governance shall comply with the following:
  - (1) A PSA's board of directors shall:
    - a. Have responsibility for the programmatic, fiduciary and policy oversight of the corporation; and
    - b. Have the powers usually vested in the board of directors of a nonprofit corporation, except as regulated in He-M 402;
- (2) The responsibility and powers described in (1) above shall be stated in a set of bylaws Appendix H, Rule He-M 402 Page 2 of 10

## Appendix H NH Administrative Rules He-M 402 PEER SUPPORT (Statutory Authority: RSA 126-N:4)



maintained by the PSA board;

- (3) A PSA's board of directors shall not allow more than 20% of the board members to serve for more than 6 consecutive years;
- (4) A PSA's board of directors shall specify in its bylaws a procedure by which inactive PSA members are removed from the PSA board:
- (5) The size and composition of the board of directors of a PSA shall be as follows:
  - a. The number of persons serving as board members shall be no fewer than 9;
  - b. Consumers shall comprise a minimum of 51% of the membership of the PSA board;
  - c. No more than 20% of board members shall be related by blood, marriage or cohabitation to other board members;
  - d. Board membership shall not be open to the following individuals:
    - Employees of a PSA, the spouses or significant others of employees, or anyone living in the same household as an employee, except that the executive director shall be eligible as an ex officio member;
    - 2. Employees of the New Hampshire department of health and human services or their spouses; and
    - 3. Individuals or the spouses of individuals who are under contract with a PSA;
- (6) By-laws shall include term limits for board of director officers; and
- (7) By-laws shall include a nominating process that actively recruits diverse individuals whose skills and life experiences will serve the needs of the agency.
- (c) The PSA's board of directors shall establish policies for the governance and administration of the PSA and all services provided through contract with the PSA.
- (d) Policies shall be developed to ensure efficient and effective operation of the PSA and adherence to requirements of federal funding sources and rules and contracts established by the department.
- (e) The PSA shall be responsible and accountable for all PSA services whether administrated directly by a PSA or provided under contracts with other organizations.
- (f) Upon dissolution of the PSA or upon the event that the PSA no longer contracts with the department, ownership and possession of all assets and property obtained with funds granted by the department shall revert to the department.

<u>Source.</u> #2038, eff 7-1-82; ss by #2711, eff 5-16-84; ss by #5130, eff 5-1-91, EXPIRED: 5-1-97

New. #8445, eff 10-6-05, EXPIRED: 10-6-13

New. #12193, eff 5-26-17

### He-M 402.04 Fiscal Management.

(a) A PSA shall utilize federal, third party, and other public and private sources of funds that are available for the agency to carry out the purposes of the PSA.

Appendix H, Rule He-M 402 Page 3 of 10 RFP-2020-DBH-01-PEERS

## Appendix H NH Administrative Rules He-M 402 PEER SUPPORT (Statutory Authority: RSA 126-N:4)



- (b) The board of directors shall establish and document an orientation process for educating new board members regarding:
  - (1) Fiduciary responsibilities of board membership; and
  - (2) Trainings for treasurer and all board members regarding reviewing and analyzing financial statements and general financial oversight.
- (c) The department shall conduct announced or unannounced reviews of PSAs and audit PSAs including all or part of any services, finances, or operations of the PSAs, whether operated directly by the PSA or for services contracted through or with another organization.
- (d) A PSA shall submit annually to the department an independent audit of the PSA and an independent audit of any subcontractor of the PSA that provides peer support services. The independent audits shall be performed by a certified public accountant and be submitted together with a management letter, if issued, by October 31 for the previous fiscal year ending June 30.

<u>Source.</u> #2038, eff 7-1-82; ss by #2711, eff 5-16-84; ss by #5130, eff 5-1-91, EXPIRED: 5-1-97

New. #8445, eff 10-6-05, EXPIRED: 10-6-13

New. #12193, eff 5-26-17

### He-M 402.05 Staff Training, Staff Development and Orientation.

- (a) A PSA shall provide a training orientation for all new staff providing peer support that includes at a minimum:
  - (1) The statewide peer support system;
  - (2) All department rules applicable to peer support;
  - (3) Protection of member and participant rights pursuant to He-M 315;
  - (4) Agency policies and procedures;
  - (5) PSA grievance procedures;
  - (6) Procedures regarding harassment, discrimination, and diversity;
  - (7) Documentation such as incident reports, attendance records, and telephone logs; and
  - (8) Procedures regarding confidentiality.
- (b) The executive director shall arrange for peer support agency employees to receive training to have the necessary skills to perform their job functions.
- (c) A PSA shall establish and implement written staff development policies applicable to all staff that specifically address the following:
  - (1) Job descriptions;
  - (2) Staffing pattern;
  - (3) Conditions of employment:
  - (4) Grievance procedures;

Appendix H, Rule He-M 402 Page 4 of 10 RFP-2020-DBH-01-PEERS

## Appendix H NH Administrative Rules He-M 402 PEER SUPPORT (Statutory Authority: RSA 126-N:4)

- (5) Performance reviews; and
- (6) Individual staff development plans.
- (d) Prior to employment, each staff member shall demonstrate evidence of, or willingness to verify:
  - (1) Citizenship or authorization to work;
  - (2) Motor vehicles record check to ensure that the potential employee has a valid driver's license, if such employee will be transporting members or participants;
  - (3) Criminal records check;
  - (4) Previous employment; and
  - (5) References.
- (e) Prior to employment each staff member shall be screened for tuberculosis (TB) as follows:
  - (1) All newly employed employees, including those with a history of bacille calmette guerin (BCG) vaccination, who will have direct contact with members and participants and the potential for occupational exposure to Mantoux TB through shared air space with persons with infectious TB shall have a TB symptom screen, consisting of a Mantoux tuberculin skin test or QuantiFERON-TB test, performed upon employment;
  - (2) Baseline 2-step testing, if performed in association with Mantoux testing, shall be conducted in accordance with the "Guidelines for Environmental Infection Control in Health-Care Facilities" (2003) published by the Centers for Disease Control and Prevention (CDC) as updated (August 1, 2014), available as listed in Appendix A;
  - (3) Employees with a documented history of TB, documented history of a positive Mantoux test, or documented completion of treatment for TB disease or latent TB infection may substitute that documentation for the baseline two-step test;
  - (4) All positive TB test results shall be reported to the department's bureau of disease control, at 271-4469, in accordance with RSA 141-C:7, He-P 301.02 and He-P 301.03:
  - (5) All employees with a diagnosis of suspect active pulmonary or laryngeal TB shall be excluded from the PSA until a diagnosis of TB is excluded or until the employee is on TB treatment and a determination has been made that the employee is noninfectious;
  - (6) All employees with a newly positive tuberculin skin test shall be excluded from the PSA until a diagnosis of TB disease is ruled out;
  - (7) Repeat TB testing shall be conducted in accordance with the Guidelines for Environmental Infection Control in Health-Care Facilities" (2003) published by the Centers for Disease Control and Prevention (CDC) as updated (August 1, 2014), available as listed in Appendix A; and
  - (8) Those employees with a history of previous positive results shall have a symptom screen and, if symptomatic for TB disease, be referred for a medical evaluation.

## Appendix H NH Administrative Rules He-M 402 PEER SUPPORT (Statutory Authority: RSA 126-N:4)



- (f) Each staff person employed by a PSA shall have an annual performance review based upon that staff person's job description and conducted by his or her supervisor.
- (g) An individual staff development plan shall be prepared annually with each staff person by his or her supervisor. Such a plan shall be based upon an annual performance review and shall identify objectives and methods for improving the staff person's work-related skills and knowledge.
- (h) A PSA shall conduct, or refer staff to, training activities that address objectives for improving staff competencies. Each staff member shall participate in such training activities as specified in that person's individual staff development plan and, in addition, receive ongoing training in protection of member and participant rights.

<u>Source.</u> #2038, eff 7-1-82; ss by #2711, eff 5-16-84; ss by #5130, eff 5-1-91, EXPIRED: 5-1-97

New. #8445, eff 10-6-05, EXPIRED: 10-6-13

New. #12193, eff 5-26-17

### He-M 402.06 Peer Support Services.

- (a) PSAs shall provide the following supports and services:
  - (1) Peer support, consisting of supportive interactions among members, participants, staff and volunteers, are based on shared experience which are:
    - a. Face-to-face or by telephone;
    - b. Intended to assist people to understand their potential and ability to move towards wellness; and
    - c. Based on acceptance, trust, respect, and mutual support;
  - (2) Outreach, consisting of any community-based activity, face-to-face or by telephone, that:
    - a. Is designed to contact peers; and
    - b. Includes, at a minimum, the following:
      - 1. Providing support to members and participants and other peers who are unable to attend activities of the peer support agency;
      - 2. Visiting peers, at their request, who are psychiatrically hospitalized; and
      - 3. Reaching out to people who meet membership criteria and are homeless;
  - (3) Telephone peer support, consisting of peer support provided to members and participants of a PSA or to others who contact the agency during business hours;
  - (4) A monthly newsletter published and distributed by the PSA that describes:
    - a. Agency services and activities;
    - b. Social and recreational opportunities;
    - c. Other community services that might be of interest to members and participants;

# 0 17776

## Appendix H NH Administrative Rules He-M 402 PEER SUPPORT (Statutory Authority: RSA 126-N:4)

and

- d. Other relevant topics;
- (5) Wellness training, consisting of training provided by or sponsored by a PSA intended to enhance members' and participants' ability to attain and maintain their wellness;
- (6) Monthly educational events, which over the course of a year shall include:
  - a. Rights protection;
  - b. Peer advocacy;
  - c. Wellness management; and
  - d. Community resources; and
- (7) Individual peer assistance provided to peers to:
  - a. Locate, obtain and maintain services and supports through referral, consumer education and self-empowerment;
  - b. Provide support for individuals who are identifying problems to be addressed or resolving grievances; and
  - c. Promote self-advocacy.
- (b) PSAs may provide additional services not identified in (a) above including the following:
  - (1) Peer respite, which shall:
    - a. Consist of a 24-hour, short-term, non-medical program designed as an alternative to hospitalization; and
    - b. Be operated by PSA staff trained in methods designed to address the needs of peers experiencing psychiatric crises;
  - (2) Residential services, which shall consist of support and assistance provided by a PSA to a member or participant;
  - (3) Vocational support, which shall consist of the provision of peer support intended to promote a member's or participant's competitive employment;
  - (4) Warmline, which shall:
    - a. Be a separate program within the PSA;
    - b. Offer on-call telephone peer support services;
    - c. Be available to members, participants, and others who want or need support;
    - d. Have staff trained to provide warmline services; and
    - e. Be provided in the specific scheduled hours during which the PSA is closed; and
  - (5) Transportation.
- (c) A PSA shall conduct community education activities, including the provision of education and consultation to members of the community at large, with the goal of increasing the acceptance of persons recovering from mental illness. Activities shall include working with

## Appendix H NH Administrative Rules He-M 402 PEER SUPPORT (Statutory Authority: RSA 126-N:4)



the media, public speaking, and information dissemination.

- (d) A PSA shall collaborate with other local human service providers that serve consumers in order to:
  - (1) Facilitate referrals; and
  - (2) Share information about services and other local resources.
- (e) A PSA shall offer training and technical assistance to help peers advocate on their own behalf regarding health care.
- (f) A PSA shall ensure through the monthly newsletter that peers are informed and provided with the opportunity for involvement in local and system-wide service planning, program evaluation, education, wellness, and training activities as described in (a) above.
- (g) Guests may be invited to participate in peer support activities.

<u>Source.</u> #2038, eff 7-1-82; ss by #2711, eff 5-16-84; ss by #5130, eff 5-1-91, EXPIRED: 5-1-97

New. #8445, eff 10-6-05, EXPIRED: 10-6-13

New. #12193, eff 5-26-17

### He-M 402.07 Executive Director Selection and Evaluation.

- (a) Each PSA shall employ an executive director who is a peer and has, at a minimum the following qualifications:
  - (1) Demonstrated knowledge of the values and philosophy of peer support as determined by the board of directors of the PSA;
  - (2) One year of supervisory or management experience; and
  - (3) An associate's degree or higher in administration, business management, education, health, or human services; or
  - (4) Each year of experience in the peer support field may be substituted for one year of academic experience.
- (b) An executive director of a PSA shall be appointed and evaluated as follows:
  - (1) Each board of directors shall appoint an executive director of the PSA;
  - (2) The executive director shall be selected, employed, and supervised by the PSA board of directors in accordance with a published job description and a competitive application process; and
  - (3) The executive director shall be evaluated annually by the PSA board of directors to ensure that programming is provided in accordance with:
    - a. The performance expectations approved by the board;
    - b. The department's rules;
    - c. Contract provisions; and
    - d. Quality improvement reviews.

Appendix H, Rule He-M 402 Page 8 of 10 RFP-2020-DBH-01-PEERS

## Appendix H NH Administrative Rules He-M 402 PEER SUPPORT (Statutory Authority: RSA 126-N:4)



<u>Source.</u> #2038, eff 7-1-82; ss by #2711, eff 5-16-84; ss by #5130, eff 5-1-91, EXPIRED: 5-1-97

New. #8445, eff 10-6-05, EXPIRED: 10-6-13

New. #12193, eff 5-26-17

### He-M 402.08 Quality Improvement.

- (a) The department shall conduct announced or unannounced quality assurance reviews of PSAs to assure that such services and programs are operated in accordance with the department's rules and contract provisions.
- (b) A PSA shall perform active monitoring and comprehensive quality assurance activities including, at a minimum:
  - (1) Participation in quality improvement reviews conducted by the department;
  - (2) Member satisfaction surveys;
  - (3) Review of personnel files for completeness; and
  - (4) Review of the complaint process.

<u>Source.</u> #2038, eff 7-1-82; ss by #2711, eff 5-16-84; ss by #5130, eff 5-1-91, EXPIRED: 5-1-97

New. #8445, eff 10-6-05, EXPIRED: 10-6-13

New. #12193, eff 5-26-17

### He-M 402.09 Life Safety.

- (a) A PSA shall be located in a building that is in compliance with local health, building, and fire safety codes.
- (b) Each PSA shall be maintained in good repair and be free of hazard.
- (c) A PSA shall have:
  - (1) At least one indoor bathroom which includes a sink and toilet;
  - (2) At least one telephone for incoming and outgoing calls;
  - (3) A functioning septic or other sewage disposal system; and
  - (4) A source of potable water for drinking and food preparation, as follows:
    - a. If drinking water is supplied by a non-public water system, the water shall be tested and found to be in accordance with and as often as required by Env-Dw 700; and
    - b. If the water is not approved for drinking, an alternative method for providing safe drinking water shall be implemented.

<u>Source.</u> #2038, eff 7-1-82; ss by #2711, eff 5-16-84; ss by #5130, eff 5-1-91, EXPIRED: 5-1-97

New. #8445, eff 10-6-05, EXPIRED: 10-6-13

New. #12193, eff 5-26-17

Appendix H, Rule He-M 402 Page 9 of 10 RFP-2020-DBH-01-PEERS

## Appendix H NH Administrative Rules He-M 402 PEER SUPPORT (Statutory Authority: RSA 126-N:4)



### He-M 402.10 Waivers.

- (a) A PSA or peer may request a waiver of specific procedures outlined in this part, in writing, from the department.
- (b) A request for a waiver shall include:
  - (1) A specific reference to the section of the rule for which a waiver is being sought;
  - (2) A full description of why a waiver is necessary; and
  - (3) A full explanation of alternative provisions or procedures proposed by the PSA or peer.
- (c) No provision or procedure prescribed by statute shall be waived.
- (d) A request for a waiver shall be granted after the commissioner or his or her designee determines that the alternative proposed by the PSA or peer:
  - (1) Meets the objective or intent of the rule;
  - (2) Does not negatively impact the health or safety of the people who participate in peer support activities; and
  - (3) Does not affect the quality of peer support activities.
- (e) Upon receipt of approval of a waiver request, the PSA's or peer's subsequent compliance with the alternative provisions or procedures approved in the waiver shall be considered compliance with the rule for which the waiver was sought.
- (f) Waivers shall be granted in writing for a specific duration not to exceed 5 years except as in (h) below.
- (g) Those waivers which relate to the following shall be effective for the PSA's current certification period only:
  - (1) Fire safety; or
  - (2) Other issues relative to peer health, safety or welfare that require periodic reassessment.
- (h) A PSA or peer may request a renewal of a waiver from the department. Such request shall be made at least 90 days prior to the expiration of a current waiver.

<u>Source.</u> #2038, eff 7-1-82; ss by #2711, eff 5-16-84; ss by #5130, eff 5-1-91, EXPIRED: 5-1-97

New. #8445, eff 10-6-05, EXPIRED: 10-6-13

New. #12193, eff 5-26-17